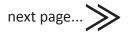


# **B&H TOURISM PROJECTS**

## ICOM-NS d.o.o Čapljina

Project title	The Neum project Golden Shell
Sector	Tourism-Real Estate
Location	Neum
Location description	Neum (Latin Neum, Greek Neon) is the only seaside town in Bosnia and Her- zegovina. Around it there is 24.5 km (15.23 miles) of coastline which is the only access of the country to the Adriatic Sea. It is located in the Herzegovina- Neretva Canton of Federation of Bosnia and Herzegovina entity. The distance of Neum to Dubrovnik is 70 km, from Dubrovnik airport 90km. Neum has steep hills, sandy beaches and several large tourist hotels. Prices tend to be lower here than in neighbouring Croatia, making it popular with shoppers. Tourism, and the commerce it brings, is leading contributor to the economy of the area. Border formalities with Croatia are relaxed at peak times. Neum has around 5000 beds for tourists, 1810 in hotels with the remaining capacity in motels, villas and in private accommodation. The inland area behind Neum has a rich archaeological history an untouched wilderness and is starting to develop agricultural tourism. Neum has long, warm summers and short, mild winters, with 240 sunny days every year. The average sea temperature ranges from 13°C (55°F) in January to 32°C (90°F) in July and August. Popular activities include swimming and sun bathing, walks along the beach, boating and various water-sports.
Company description	The ICOM NS doo Company has been in business for a longer period of time in B&H and Croatia. Company is starting a new projects of the tourist settlement building in Neum, which is going to be placed in the area of 20 000 m <sup>2</sup> , with the sea coast from the length over 260 m. Company ICOM NS Ltd., consider that Neum, with its position, as very attractive place for living and vacation. Their vision is that with construction of the new settlements and buildings revive the city and attract bigger number of tourists or even new inhabitants of Neum.



Project description	Intending to answer to the high tourism demand at the region South Adriatic,
	in triangle of touristic centres Makarska - Mostar – Dubrovnik, the owner has
	decided to build new tourism resorts in only seaside town in Bosnia and Herze-
	govina.
	Plot is located in Neum along the coast. The land has all the documentations.
	Size of building land is approximately 20 000 square meters and 260 meters
	of coastline. It is located next to the main road Split-Dubrovnik. A total of 23
	000 square meters of living area. Around 280 Luxury Apartments from 70 to
	100 square meters. A unique high class Golden Shell restaurant, covered resort
	swimming pool, wonderful sand beach just across the street.
	The construction is permitted. The land has entire infrastructure (asphalt road,
	electricity, water, sewage). The land is located in a prime location from which
	a view of the whole Neum bay. Land distance from Dubrovnik is 70 kilometers
	from Split 100 kilometers, 80 kilometres from Mostar and 50 kilometres from
	Medjugorje.
Estimated total investment cost	50 million EUR
	(The exact scope and amount of the investment would be specified in detail
	after an agreement and adoption of a development conception)
Type of financial investment	This investment would be realized as Greenfield investment.
Type of other (technical)	Foreign partner would provide financial resources.
cooperation sought from foreign	In accordance with their interest, potential investors are welcome to make pro-
sources	posals for the redesign the initial project concept.

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Information on the firm or	Name of company/organisation - ICOM NS doo Čapljina
organisation proposing the	Legal/administrative status - Limited Liability Company
project	Contact person - Mr. Nikola Jurkovic
	Position - Employee
	Address - Tasovčići, 79300 Čapljina
	Telephone - +387 36 808 288; +387 63 350 633
	Fax - +387 36 808 288
	E-mail- icom.ns@tel.net.ba, info@tiha-luka.com
	Web address - www.tiha-luka.com
Supporting information available	For all addition information about the project please contact FIPA Agency ei-
	ther on the fipa@fipa.gov.ba or contact phone +387 33 278 080





## ICOM-NS d.o.o Čapljina

Project title	The Neum project Tiha Luka
Sector	Tourism-Real Estate
Location	Neum
Location description	<ul> <li>Neum (Latin Neum, Greek Neon) is the only seaside town in Bosnia and Herzegovina. Around it there is 24.5 km (15.23 miles) of coastline which is the only access of the country to the Adriatic Sea. It is located in the Herzegovina-Neretva Canton of Federation of Bosnia and Herzegovina entity. The distance of Neum to Dubrovnik is 70 km, from Dubrovnik airport 90km.</li> <li>Neum has steep hills, sandy beaches and several large tourist hotels. Prices tend to be lower here than in neighbouring Croatia, making it popular with shoppers. Tourism, and the commerce it brings, is leading contributor to the economy of the area. Border formalities with Croatia are relaxed at peak times. Neum has around 5000 beds for tourists, 1810 in hotels with the remaining capacity in motels, villas and in private accommodation. The inland area behind Neum has a rich archaeological history an untouched wilderness and is starting to develop agricultural tourism.</li> <li>Neum has long, warm summers and short, mild winters, with 240 sunny days every year. The average sea temperature ranges from 13°C (55°F) in January to 32°C (90°F) in July and August. Popular activities include swimming and sun bathing, walks along the beach, boating and various water-sports.</li> </ul>
Company description	The ICOM NS doo Company has been in business for a longer period of time in B&H and Croatia. Company is starting new projects of the tourist settlement building in Neum. Company ICOM NS Ltd., consider that Neum, with its posi- tion, as very attractive place for living and vacation. Their vision is that with construction of the new settlements and buildings revive the city and attract bigger number of tourists or even new inhabitants of Neum.



Project description	Intending to answer to the high tourism demand at the region South Adriatic, in triangle of touristic centres Makarska - Mostar – Dubrovnik, the owner has decided to build new tourism resorts in only seaside town in Bosnia and Herzegovina. According to the idea project, tourism resorts encompasses as follows: - location of 5, 300 m <sup>2</sup> - 7 villas on the very seaside - 9 flats in each villa (63 flat) - High quality two and three bedroom apartments in an excellent location in Neum (Silent-Luke), by the sea - Also included garages, terrace and pantries - Business space of 552 square meters - There is also 2 objects where is allowed to annex of 350 square meters. Next to this complex they also have land where is allowed to built 3 objects of 1 596 square meters. Each building has a lift and a parking garage, containing a total of nine apartments on three floors, with three apartments on each floor. The apartments of the first and second floor have their own terrace while for the apartments on the ground floor there is the possibility of purchasing a terrace in the desired square meters. The interior of the apartments is excellent used. From every window and terrace offers a beautiful view. Interior is very good quality with ceramic tiles in bathrooms, terrace and kitchen, parquet floors in the living room and bedrooms. Buildings and flats are equipped with: • thermal-insulation facade • stone facing on the staircase and balconies • garage self-propelled remote control door at the entrance to the basement parking place • silent elevator from the garage to every floor • every floor has its own electricity and water meter • video porta-phone in every flat • outside PVC joinery with rolling shutters • sensitive entrance door • floors: oak wood parquet and Italian first class ceramics • an excellent bathroom and sanitary ware, installed water tanks, bathroom radiators • preparation for the phone lines —the Internet, cable TV
Estimated total investment cost	The exact scope and amount of the investment would be specified in detail after an agreement and adoption of a development conception.
Type of financial investment	This investment would be realized as Joint Venture investment.
Type of other (technical)	Foreign partner would provide financial resources.
cooperation sought from foreign	In accordance with their interest, potential investors are welcome to make pro-
sources	posals for the redesign the initial project concept.

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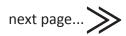
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organisation proposing the	Legal/administrative status - Limited Liability Company
project	Contact person - Mr. Nikola Jurkovic
	Position - Employee
	Address - Tasovčići, 79300 Čapljina
	Telephone - +387 36 808 288; +387 63 350 633
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	E-mail- icom.ns@tel.net.ba, info@tiha-luka.com
	Web address - www.tiha-luka.com
Supporting information availabl	e For all addition information about the project please contact FIPA Agency ei-
	ther on the fipa@fipa.gov.ba or contact phone +387 33 278 080





#### Beri doo Busovača

Project title	Construction of Capacities for Senior Accommodation
Sector	Infrastructure-Tourism
Location	Busovača, near city lake Busovača
Location description	Busovača is a small town and municipality in the heart of Bosnia and Herze- govina. It is 60 km (37 mi) from Sarajevo, 21 km (13 mi) from Zenica, and 30 km (19 mi) from Travnik. The relief of the municipality is the area of interconnected valleys of rivers Lašva, Kozica and Ivančica, surrounded by mountain peaks Čardak 1650 m and Granovice 1623 m.
Company description	Beri doo is private Limited Liability Company from Busovača. Company owner is a pioneer of the construction of capacities for senior accom- modation idea.
Project description	Senior Accommodations is largest growth industry designed to address the needs of seniors seeking active adult, independent living, assisted living, or continuing care retirement community housing. Senior Accommodations pro- vides "residential-style" living for older adults with services that may range from hospitality features (such as activities, dining, housekeeping, laundry, transportation, and 24-hour security), to healthcare services (including medica- tion management, dressing, bathing, and other physical care). Large number of senior persons in general and senior persons with children in Diaspora makes this investment justified and profitable. Investment project owner has provided lend for construction of senior accom- modation (8.240 m <sup>2</sup> ), preliminary design, market analysis, economic feasibility analysis and land use permit in order to realize mentioned project. According to the idea project, Senior Accommodation encompasses as follows: - Building area 6.780 m <sup>2</sup> for 150 users - Central block with two wings (80,60m x 20,60m) - Basement, ground plus three floors (76 double bad rooms, space for kitchen, restaurant, doctor's office, living room, kitchenette, hair salon, etc.) - Recreational activities: fountains, terraces, walking trails, orchards, etc. - All infrastructures (roads, electricity, water, telephone etc.)



**B&H Investment Projecst** 

Estimated total investment cost	2.050.000,00 EUR (about 0,5 mill EUR for construction works for first year, and
Estimated total investment cost	
	about 1,6 mill EUR for second year)
Type of financial investment	This investment would be realized as Joint Venture investment.
Type of other (technical)	Foreign partner would provide financial resources.
cooperation sought from foreign	In accordance with their interest, potential investors are welcome to make pro-
sources	posals for the redesign the initial project concept.
Information on the firm or	Name of company/organisation - Beri doo Busovača
organisation proposing the	Legal/administrative status - Limited Liability Company
project	Contact person - Mr. Berislav Kulić
	Position - Director
	Address - Bare bb, Busovača
	Telephone - +387 30 737 408; +387 63 334 637
	Fax - +387 30 757 413
	E-mail - beri@bih.net.ba
	Web address -
Supporting information available	For all addition information about the project please contact FIPA Agency
	either on the fipa@fipa.gov.ba or contact phone +387 33 278 080

#### Municipality of Berkovići

Project title	Construction of Eco-ethno village
Sector	Tourism-Real Estate
Location	Teritory of the municipality Berkovići
Company description	Local authority
Project description	Production of building Eco-ethno village on the location Suzina and Hatelji should raise the level of tourism in the municipality and region, and visitors with the opportunity to stay in an authentic village had a chance to eat healthy foods and enjoy in pure nature. The first phase of the project foresees con- struction new asphalt road to Suzina , with money that will provide by the RS government. In the second phase access to Suzina location will be done , and funding for this access location provide by Handicap International. Then we are looking the investor to invest in the construction of accommodation and catering facilities in the village. Project status; Bussines idea
Estimated total investment cost	1.200.000 KM
Type of financial investment	Joint Venture

## Municipality of Jablanica

Project title	Developing whole year tourism offer on Risovac
Sector	Tourism sector
Location	Risovac (a regional road R 419 Jablanica, Posusje, Blidinje)
Location description	Plateau of the eastern part of the complex Vran mountains Risovac (from 1234- 1262 m above sea level)
Company description	Jablanica municipality, local government units.
Project description	Adopted urban planning documentation is acceptable to all structures. Develop winter tourism trough the Alpine and Nordic skiing. To develop health tourism Risovac-air spa. Planning-marking trails, mountain lodge. Necropolis of, Kedžara-grave "Dive Grabovac." Sports and Recreation Centre: preparing athletes amateurs and professionals, auto and motorcycle racing on mountain trails, hunting, eco-tourism village (small family farms with eco-product), Camp Resort with initial infrastructure for camping (electricity, water) Expected results: A significant improvement and expansion of tourist offer attractions to the local community and the wider region and internationally. Main indicators: Opening a significant number of jobs, improve the financial condition of the local community.
Type of financial investment	Greenfield

#### Municipality of Jablanica

Project title	The development of youth tourism and the construction of Youth hostels in Žuglić.
Sector	Tourism-Real Estate
Location	Žuglići, Municipality of Jablanica
Company description	Jablanica municipality, local government unit.
Project description	<ul> <li>Because of the lack of children the schools is closed in late 80-ies. The walls of the building are in good condition while the other parts (roof, windows, flooring and installation) in very bad condition.</li> <li>Main activities: to reconstruct and repair the building and adjust it to the tourism industry. Because of the small dimensions, consider the possibility of opening the ethno museum.</li> <li>Expected results: Exploiting the saving of the former elementary school building from further deterioration and convert it into an attractive tourist destination.</li> </ul>
Estimated total investment cost	N/A
Type of financial investment	Greenfield

#### Municipaltiy of Banja Luka

Project title	Remodeling and Revitalization of Kastel Fort
Sector	Tourism-Real Estate
Location	Municipality of Banja Luka
Company description	Local authority
Project description	National monument, Kastel fort dating from the Middle Ages.
	Project type: reconstruction and revitalization of Kastel fort in accordance with
	the cultural and historical values of the fort and city. According to the prelimi-
	nary design, the revitalization is divided in 10 spatial units:
	1 – Hotel with supporting facilities,
	2 – Cultural center – summer stage,
	3 – Service center,
	4 – Tourist information center,
	5a – City square,
	5b – Public garage and supporting area,
	6 –Sports and recreation center,
	7 – City garden,
	8 – Littoral zone,
	9 – Museum.
	Project status: preliminary design, prefeasibility study and technical documen-
	tation for the first unit (garni hotel), ongoing preparation of project of remodel-
	ing and revitalization.
Estimated total investment cost	6 to 7 million per unit (ten units), i.e.
	60 to 70 million BAM for overall complex,
	(8,900,557.81 BAM for the first unit)
Type of financial investment	(concession/public-private partnership)

#### Municipality of Bratunac

Project title	Expansion of Tourism Offer at Paradise Beach – Construction of a Motel and Bungalows
Sector	Tourism-Real Estate
Location	Municipality of Bratunac
Company description	Local authority
Project description	Available resources: the only developed beach on the river Drina, 3 kilometers from the border crossing with the Republic of Serbia, over 2000 bathers per day, more than 400,000 BAM invested thus far by the municipality and private donors, access communication (asphalt access road with pavement) and beach infrastructure (city water, public lighting, sports fields and children's play- ground, public toilet, eaves and space for barbecue, camping area) Project status: planning documentation – regulation plan
Estimated total investment cost	3,000,000 KM
Type of financial investment	Brownfield

## Municipality of Čelinac

Project title	Construction of an ISRC Complex Mlinska Rijeka
Sector	Tourism-Real Estate
Location	Municipality of Čelinac
Company description	Local authority
Project description	Existing vacation area visited by a large number of visitors on weekends and
	holidays, used for organization of international events
Estimated total investment cost	3,000,000 KM
Type of financial investment	Brownfield (public-private partnership/concession)

## Municipality of Čelinac

Project title	Construction of Capacities for Senior Accommodation
Sector	Tourism
Location	Municipality of Čelinac
Company description	Local authority
Project description	Large number of senior persons with children in diaspora Project status: business idea.
Estimated total investment cost	N/A
Type of financial investment	Greenfield

### Municipality of Istočna Ilidža

Project title	Krtelji Motel with Sports and Recreation Facilities
Sector	Tourism-Real Estate
Location	Municipality of Istočna Ilidža
Company description	Local authority
Project description	Proximity of Butmir Airport at 1km from the location, and proximity of the
	Olympic
	mountains Igman and Bjelašnica, all infrastructure, location by a main road.
	Project status; preliminary urbanism solution.
Estimated total investment cost	N/A
Type of financial investment	Greenfield

## Municipality of Istočna Ilidža

Project title	Jahorina Exspress Cable Car with Double Deck Cabin between Pavlovac – Poljice (Jahorina)
Sector	Tourism
Location	Municipality of Istočna Ilidža
Company description	Local authority
Project description	Starting station is near to the urban center zone, and end point on the Jahorina mountain is the starting point for all recreational facilities on the mountain, and a place of high frequency. Project status; Business idea.
Estimated total investment cost	N/A
Type of financial investment	Greenfield

### Municipality of Jezero

Project title	Construction of a Tourism Complex on the Lake Đol
Sector	Tourism-Real Estate
Location	Municipality of Jezero
Company description	Local authority
Project description	Available resources: Intersection of the roads M-5 Sarajevo-Bihać and R-19 Jezero-Šipovo, river Pliva and Plivsko Lake, natural position of the municipality of Jezero, healing and thermal water May through October Project status: business idea.h
Estimated total investment cost	N/A
Type of financial investment	Greenfield

#### Municipality of Jezero

Project title	Construction of a Water Sports Center
Sector	Tourism
Location	Municipality of Jezero
Company description	Local authority
Project description	Available resources: Intersection of the roads M-5 Sarajevo-Bihać and R-19 Jezero-Šipovo, suitability of Pliva river for rowing and other water sports, and its natural connection with the Plivsko Lake as a large natural potential Project status: business idea.
Estimated total investment cost	N/A
Type of financial investment	Greenfield

### Municipality of Jezero

Project title	Development of Hunting and Fishing Tourism
Sector	Tourism
Location	Municipality of Jezero
Company description	Local authority
Project description	Available resources: Intersection of the roads M-5 Sarajevo-Bihać and R-19 Jezero-Šipovo, entire courses of the river Pliva and its affluents Jošavka and Perdica in the territory of the municipality of Jezero are an ideal location for the development of all disciplines of sport fishing, natural advantages provide extraordinary conditions for development of sport hunting, hunters' house is built on the mountain Sinjakovo, sport fishing association Zlatovčica organizes annual contests in sport fishing disciplines Project status: business idea.
Estimated total investment cost	N/A
Type of financial investment	Greenfield

#### Municipality of Kneževo

Project title	Construction of a Health and Recreation Center on the Mountain Lisina
Sector	Tourism
Location	Municipality of Kneževo
Company description	Local authority
Project description	Most important requirements (ski trails and fields, numerous forests and watercourses, ethnic houses – cottages, watermills, windmills for electricity production, sanatorium for patients with respiratory problems, heart and blood circulation diseases, etc.) Project status: business idea.
Estimated total investment cost	N/A
Type of financial investment	Greenfield (public-private partnership)

### Municipality of Krupa na Uni

Project title	Hašani – Eco Center
Sector	Tourism
Location	Municipality of Krupa na Uni
Company description	Local authority
Project description	Available resources: school and youth tourism through pictorial stories of a mallow-colored garden, of intact nature, complemented with the story of life and work of Branko Ćopić (birth house and memorial school) and his heroes. Project status: business idea.
Estimated total investment cost	2,000,000 KM
Type of financial investment	Greenfield

#### Municipality of Novi Grad

Project title	Construction of a Spa and Rehabilitation Tourism, Sports and Recreation Center Slatina -Lješljani
Sector	Tourism
Location	Municipality of Novi Grad
Company description	Local authority
Project description	Available resources: investigation and exploitation boreholes at the depth of 672 meters, highly alkalinethermal mineral water of 10 liters per second and temperature of 31-33C, All physical and chemical analyses of this water have been done at several scientific and research centers: Ruđer Bošković Institute, Zagreb; Vinča Institute, Belgrade; Jože Štefan Institute, Ljubljana; Balneological Institute, Sarajevo; they have proven that this is a type of water very rare in the world. According to the modern classification, natural water Slatina-Lješljani ranks among those hyper-alkaline, thermal mineral waters with extremely valuable and abundant mineralization of above 2500-2790 mg/l. According to the obtained results and medical literature data, water from Lješljani can be used successfully in many skin diseases and conditions following injuries, as well as for cosmetic purposes. So far, the following has been completed: asphalt road, transmission line with pole-mounted substation, regulation plan, andopen-air pool with thermal mineral water, and there are seven facilities under construction –restaurants and six bungalows, construction of areception point is planned, as well as health and therapy facilities, accommodation capacities, office space and service and energy block.
Estimated total investment cost	5,344,870 KM
Type of financial investment	Brownfield

### Municipality of Novi Grad

Project title	Tourism on the Rivers Una and Sana
Sector	Tourism-Real Estate
Location	Municipality of Novi Grad
Company description	Local authority
Project description	Available resources: SP1 – city center, second construction zone, property of the municipality of Novi Grad, two multi-purpose open-air sports fields (futball, handball, volleyball, basketball) and two closed fields of which one is intended for tennis, and the other with artificial grass, amphitheater stage and parking space, culture and education center: multi -purpose conference hall with 140 seats, meeting hall,three work offices, sanitary block, two incubator areas, ser- vice and hospitality facility (coffee bar and restaurant room), construction of 25 accommodation units that enable accommodation of 50-100 users. SP2: Construction of restaurants, 6 stilt houses of 24 m2, souvenir shop, office of sports and fishing association, wooden walking paths, access bridge, termi- nal for boats, stream pool, sand beach Project status: business idea.
Estimated total investment cost	N/A
Type of financial investment	Brownfield

## Municipality of Šamac

Project title	Construction of a Marina for Small Boats with Platform and Parking Space
Sector	Tourism
Location	Municipality of Šamac
Company description	Local authority
Project description	Available resources: the location is a most frequented bathing and relaxation place in the territory of the municipality and adjacent municipalities (Odžak, Gradačac, Pelagićevo, Donji Žabar, Domaljevac and Orašje) with abundant sports and recreation facilities, connected with a 500 meter long road starting from the center of the city Project status: business idea.
Estimated total investment cost	5,500,000 to 6,000,000 BAM value of land from the mouth of the Bosna into the Sava river to Šamac Port (3 to 4 kilometers) at current market value, and estimated 3,510,000 BAM required for project implementation
Type of financial investment	Greenfield (joint venture, favorable purchase, concession, public-private partnership)

#### Municipality of Trebinje

Project title	TREBINJE RESORT Tourism Complex
Sector	Tourism-Real Estate
Location	Municipality of Trebinje
Company description	Local authority
Project description	Land, infrastructure, tourism potential, proximity of the Adriatic Sea coast. Prepared preliminary design/feasibility study and a Master Plan, ongoing prep- aration of the regulation plans for the following complex zones: A – General Entertainment & Spa Resort B – Medico & Spa Resort C – Casino & Congress Resort D – Urban Resort E – Culture & Art Resort F – Golf & Nature Resort
Estimated total investment cost	2.1 billion €
Type of financial investment	Greenfield (full financing/public-private partnership/concession)

#### Municipality of Trebinje

Project title	Construction of Trebinje Airpor
Sector	Tourism
Location	Municipality of Trebinje
Company description	Local authority
Project description	Potential market which covers Herzegovina, parts of Montenegro (western bor- der area, Bay of Kotor) and southern Dalmatia (Dubrovnik Riviera). Previous feasibility study, location requirements analysis and Master Plan, Parcellation Plan,Preliminary Design, Planning Document, ongoing preparation process of implementing project documentation for individual systems and projects.
Estimated total investment cost	30 million €
Type of financial investment	Greenfield, public-private partnership

### Municipality of Trnovo

Project title	Rajski Do Hotel
Sector	Tourism-Real Estate
Location	Municipality of Trnovo
Company description	Local authority
Project description	The hotel is planned to have air spa, complete infrastructure, sport fields.
Estimated total investment cost	N/A
Type of financial investment	Greenfield

### Municipality of Trnovo

Project title	Treskavica Hotel
Sector	Tourism
Location	Municipality of Trnovo
Company description	Local authority
Project description	The hotel is planned to have football field, 4 tennis fields, restaurant with 11 fish pools
Estimated total investment cost	N/A
Type of financial investment	Greenfield

#### Municipality of Trnovo

Project title	Jahorina Eco Wellness
Sector	Tourism-Real Estate
Location	Municipality of Trnovo
Company description	Local authority
Project description	Part of Jahorina, which belongs to the municipality of Trnovo on the construct- ed area is covered usually with more than 200 houses and a few restaurants with smaller capacity. Wellness Centre at Jahorina would provide ideal condi- tions for rest, recreation and relaxation. The offer would include luxury accom- modations, aqua park with spas, saunas, physiotherapy treatments, restaurant. Project status: business idea.
Estimated total investment cost	5.8 million € without investment in land
Type of financial investment	Greenfield

#### Municipality of Ugljevik

Project title	Hunting and Fishing Ethnic Village
Sector	Tourism
Location	Municipality of Ugljevik
Company description	Local authority
Project description	Available resources: Lake rich in various fish species, surrounded by beautiful hilly area covered by dense forests, with a large number of small and big game species, and different bird species. Project status: business idea.
Estimated total investment cost	N/A
Type of financial investment	Greenfield

### Municipality of Višegrad

Project title	Development of the Tourist Micro Zone Višegradska Banja
Sector	Tourism-Real Estate
Location	Municipality of Višegrad
Company description	Local authority
Project description	Available resources: Višegradska Banja is a gem of nature, surrounded by a dense pine forest, at 414 m above the sea level, with mild continental climate, water (rivers Drina Lim, reservoirs, sources of thermal water older than 40,000 years used for healing for 500 years, streams and springs), picturesque hilly ar- eas and Drina canyon, cultural and historical heritage (Mehmed-Paša Sokolović Bridge (under UNESCO protection), Dobrun monastery, gravestone necropolis etc.). Stone from this area was used to build the bridge on the Drina river, and its landscape is decorated also by the endemic variety of fern Vilina Vlas whose name it bears. This place accommodates also thermal water springs and Reha- bilitation and Medical Center Vilina Vlas. Project status: business idea.
Estimated total investment cost	at least 3,000,000 €
Type of financial investment	Brownfield

#### Municipality of Vlasenica

Project title	Development of Jezero Sport and Recreation Center
Sector	Tourism
Location	Municipality of Vlasenica
Company description	Local authority
Project description	Available resources: Jezero SRC occupies the area of 77 ha. Artificial lake, area 800 m <sup>2</sup> , with developed concrete beaches and sport fields enables development of summer tourism, and is unique in the eastern BiH. The Jezero SRC includes also a restaurant with the capacity of about 50 seats, and additional 50 seats distributed in 4 small wood and reed houses with developed ambient lighting, which provides Jezero SRC with a unique appearance in the tourism offer. The developed sport fields for beach volleyball, futball, tennis field, playgrounds for children and bathing spot constitute a rich tourism offer during summer months. The Jezero SRC is operating as a part of the state-owned company Igrište JSC Vlasenica. The Jezero SRC can accommodate several thousand visitors, it complements the tourism offer of Vlasenica, and provides a possibility for additional development of summer sport and recreational tourism. Besides rehabilitation of the artificial lake, there is a plan of the Vlasenica municipality to prepare a regulation plan for 77 ha, which would provide for construction of a hotel, sport fields and other facilities to comprise a unique tourism offer in BiH. Project type: share in ownership of the existing firm Project status: business idea.
Estimated total investment cost	N/A
Type of financial investment	Joint venture

#### Municipality of Vlasenica

Project title	Modernization of Igrište Ski-Center
Sector	Tourism-Real Estate
Location	Municipality of Vlasenica
Company description	Local authority
Project description	The project of Igrište Ski Center modernization provides for construction of a modern tourism center with all supporting facilities: hotels, business and economic facilities, housing facilities – weekend-house type (18 facilities). Besides the already established recreation zones (skiing grounds, mountain trails etc.) and their development and modernization, there is a plan to build a number of sport fields for collective and individual sports. Zones are provided also for construction of an ethnic village and camp zone (vacation camp – max 100 places). Planned hotel capacity 200 places, Ro+2+M floors. Available resources: The existing ski center was built during the holding of the Olympic Games in Sarajevo, as an auxiliary center, ski trails, ski lifts Project type: share in ownership of the existing firm Project status: business idea.
Estimated total investment cost	N/A
Type of financial investment	Joint Venture

#### "Hotel Ruža"

Project title	"Hotel Ruža"
Sector	Tourism
Location	City of Mostar
Location description	Hotel "Ruža" is located in Old Town of Mostar,200 meters from the Old Brige. On the right side of the hotel is the river Neretva.
Project description	Hotel "Ruža" is divided in three blocks and one administration center. The total area "Ruža" is 27.100m <sup>2</sup> ; -inside space 23.600m <sup>2</sup> - outside space 3.500m <sup>2</sup> - 280 underground parking places -110 open parking places -212 rooms including luxurious apartments -inside swimming pool on the roof of the hotel
Estimated total investment cost	N/A
Type of financial investment	The owner is open for develop all kind of partnership ,but sale is the optimal solution

## "San Piero"

Project title	The construction of catering facility "San Piero"
Sector	Tourism-Real Estate
Location	Municipality of Stolac
Location description	Property is located along the river Bregava, has an ideal location because the water flows through from both sides.
Project description	Ending the works who already started, to reconstruct and repair facility and customize it to offer the tourist, on the first floor is a restaurant, and the second floor is designed to build a complex of accommodation. This project has great potential with the considering to the town of Stolac not exist any facility that offers this type of accommodation. And need to invest in landscaping.
Estimated total investment cost	150.000 KM
Type of financial investment	Joint Venture

### "Ski resort Kupres"

Project title	"Ski resort Kupres"
Sector	Tourism
Location	Kupres,Bugojno
Location description	
Project description	The realization of this project would provide jobs for 300 workers.
	\$ 260m project amount.
	\$ 10m own investment.
	\$ 250m project loan.
	1 % partnership investment ( private equity, venture capital) of project loan.
	\$ 60m net profit per year.
	23 % rate of return.
	7,5 years return of loan.
	2,5 years moratorium.
	Municipality will charge:
	- \$ 5m construction rent,
	- \$ 5m for purchase of state land,
	- \$ 5m for land concession,
	- local people will rent accommodation,
	- 90% of project is for export
Estimated total investment cost	land \$ 5m, equipment \$ 95, buildings \$ 135m, infrastructure \$ 20m, other \$ 5m
Type of financial investment	The owner is open for develop all kind of partnership, private equity or venture
	capital, 1% of the project loan of \$ 250m USD.
	We have offer of loan.

## ECOLOGICAL PARK "BORIK" BUŽIM

Project title	ECOLOGICAL PARK "BORIK" BUŽIM
Sector	Tourism-Real Estate
Location	Bužim
Location description	Location of future ecological park Borik is located near the center of the municipality, and the major pathway of Bosanska Krupa - Velika Kladuša passing through Buzim center, and occupies an undeveloped area of pine forests total area of 3.4 ha. The whole area foreseen for the construction of ecological park is covered with high and thick pine forests. Within the ecological park, n the edge of his property is a hunting lodge.
Project description	By the solution, of the Cantonal Ministry of Agriculture, No. 08-26-13608-2/09 of 11.06.2009., is adopted the study and proclaimed the special use forests, called the Ecological park "BORIK" Bužim that affects the forests and forest lands. With the spatial planning documents, of the municipal administration Bužim area is planned as a tourist destination. By the full implementation of the project at the site Borik ecological park will be built follow- ing sites: - Lookout; - Restaurant - bungalow x4; - Observation towers x4; - Children's park (seesaw, swings, slides, children's car,) - Track with extra sports aids; - The access road to the parking area; - Park bench with trash cans; - Feedings for the birds; - Hiking trails; - Table warnings and notices; - Hydrant network; - Park lighting; - Fountains.
Estimated total investment cost	
Type of financial investment	Joint Venture