

Most Imported Products by Mexico, Opportunities for the Turkish Exporters

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Introduction

In any business relationship, is important to understand the needs of your client in order to better adequate your offerings to said needs. This philosophy can be translated to international commerce, by analyzing a country's import trends; it is possible to determine what our areas of opportunity in that market are.

For this study, the products imported by Mexico were analyzed according to the following criteria:

- Classification of the goods by their first six digits of the harmonized system nomenclature of the world customs organization, 2012 edition.
- Value of the goods imported by Mexico in 2015. A minimum of 300 million USD dollars was set.
- Value of the goods exported by Turkey in 2015.
- Potential of the product, expressed by the formula:

$$\frac{\text{Turkish Exports}}{\text{Mexican Imports}} = \text{Potential}.$$

This formula is a reference to know if the Turkish Exports can potentially satisfy the demand of Mexican importers, and is expressed as a percentage. A minimum of 25% was set for this criterion; a higher percentage means a higher potential.

- The data for the 6-digit nomenclatures was obtained from www.trademap.org.
- The data for the 8-digit nomenclatures and tariff information was also retrieved from Trademap, the Tariff, Value Added Tax and Technical Barriers were obtained from SIAVI¹.
- All data presented on tables is in thousands of US dollars, unless otherwise stated.

Changes from previous study (data from 2013)

This year the results were very different from our previous study, for starters the Gtip Code 9999.99 was not included, and only 25 Gtip codes on the six digit list met the criteria to be included (more than 300 million USD in imports and 25% or more in potential), this compared with 35 entries that were included in the previous study.

This is interesting considering that the overall imports of Mexico have been stable if you take into account all Gtip codes. In 2013 there were imports with a value of \$381,210,149,000 US Dollars to Mexico, in 2014 the total was \$399,976,864,000 and in 2015 it was \$395,232,221,000.

¹ SIAVI <http://www.economia-snci.gob.mx/siavi4/fraccion.php>

When examining the Gtips that in previous study were included and this year did not meet the criteria, the problem becomes clear, it was a combination of some of them not having imports of more than 300 million USD and others did not meet the minimum 25% potential.

It is hard to speculate why these changes took place, in example Gtip 1806.90 “Chocolate and other food containing cocoa nowhere else specified” boasted imports with a value of over 309 million USD in 2013, in 2014 it had imports with a value of just over 301 million USD, however in 2015 the imports were almost halved to just over 160 million USD.

Meanwhile for 8536.69 “Electrical plugs and sockets, for a voltage not exceeding 1,000 volts” jumped its imports from just over 319 million dollars in 2013 to more than 433 million US Dollars in 2015, however the potential dropped to 22.89% with just over 99 million USD of Turkish exports for that year.

Initial Findings

For 2015, there are 4,878 entries in Trademap for products imported by Mexico in the 6-digits category of the HS nomenclature, out of those, there are 209 entries with a value of 300 million USD or more, and only 25 entries satisfy the minimum 25% potential.

The nomenclatures were grouped according to the similarity of the products. The groups and the total value of them is presented in the next table in thousands of US dollars:

Total Value	Group
9,035,971	Vehicles and parts of vehicles
6,852,369	Machinery and parts of machinery
6,550,809	Oil Products
3,384,005	Plastics and Rubber
1,044,990	Iron, steel, other metals and articles made out of them
765,038	Medicine
588,061	Food and Beverages
565,265	Articles of Jewellery

Next, a table with all the 6-digit HS nomenclatures is presented. ²

² Turkish Exports and Mexican Imports figures are in thousands of dollars

Potential	Turkish Exports	Mexican Imports	HS Code	Description	Groups
56.3%	\$ 331,109.00	\$ 588,061.00	2106.90	Food preparations nes	Food and Beverages
29.1%	\$ 1,906,352.00	\$ 6,550,809.00	2710.19	Other petroleum oils and preparations	Oil Products
44.3%	\$ 198,466.00	\$ 447,727.00	3906.90	Acrylic polymers nes, in primary forms	Plastics and Rubber
30.4%	\$ 100,068.00	\$ 329,694.00	3907.99	Polyesters nes, in primary forms	
45.9%	\$ 184,171.00	\$ 400,918.00	3917.40	Fittings, plastic	
57.5%	\$ 295,784.00	\$ 514,679.00	3920.10	Film and sheet etc, non-cellular etc, of polymers of ethylene	
44.4%	\$ 282,245.00	\$ 635,413.00	3921.90	Film and sheet etc, nes of plastics	
37.9%	\$ 127,576.00	\$ 336,858.00	3923.50	Stoppers, lids, caps and other closures of plastics	
69.7%	\$ 500,987.00	\$ 718,716.00	4016.99	Articles of vulcanised rubber nes, other than hard rubber	
647.5%	\$ 3,659,854.00	\$ 565,265.00	7113.19	Articles of jewellery&pt thereof of/o prec met w/n platd/clad w prec met	Articles of Jewelry
25.3%	\$ 105,087.00	\$ 415,364.00	7228.30	Bars&rods, alloy steel, o/t stainless nfw thn hot rolled/drawn/extrud, nes	Iron, steel, other metals and articles made out of them
37.1%	\$ 233,393.00	\$ 629,626.00	7616.99	Articles of aluminium, nes	
24.9%	\$ 356,761.00	\$ 1,430,824.00	8481.80	Taps, cocks, valves and similar appliances, nes	Machinery and parts of machinery
27.1%	\$ 173,742.00	\$ 640,469.00	8512.20	Lighting or visual signalling equipment nes	
92.9%	\$ 1,548,566.00	\$ 1,666,407.00	8528.72	Reception apparatus for television, colour, whether or not incorporating	
66.4%	\$ 1,224,812.00	\$ 1,844,395.00	8544.49	Electric conductors, for a voltage not exceeding 80 V, nes	
33.6%	\$ 141,874.00	\$ 422,278.00	8418.99	Parts of refrigerating or freezing equipment, nes	
122.0%	1,034,822	847,996	8409.99	Parts for diesel and semi-diesel engines	
26.8%	\$ 357,818.00	\$ 1,333,962.00	4011.10	Pneumatic tire new of rubber f motor car incl station wagons&rac cars	Vehicles and parts of vehicles
33.8%	\$ 473,013.00	\$ 1,399,694.00	4011.20	Pneumatic tires new of rubber for buses or lorries	
36.1%	\$ 269,902.00	\$ 748,411.00	8411.91	Parts of turbo-jets or turbo-propellers	
155.8%	\$ 2,398,513.00	\$ 1,539,956.00	8703.22	Automobiles w reciprocating piston engine displac > 1000 cc to 1500 cc	
66.3%	\$ 634,360.00	\$ 957,389.00	8708.70	Wheels including parts and accessories for motor vehicles	
39.8%	\$ 1,216,120.00	\$ 3,056,559.00	8708.99	Motor vehicle parts nes	
30.3%	\$ 231,893.00	\$ 765,038.00	3002.10	Antisera and other blood fractions	Medicine

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From the table we can realize that Plastics and Rubber is the group with most HS six digit codes (7) and Machinery and parts of machinery along with Vehicles and parts of vehicles are tied for second place with six codes each. However Plastics and Rubber is the fourth place regarding import values.

Also, Articles of jewelry, and parts thereof (7113.19) has the most potential with 647.50%, followed by Automobiles with engines between 1000 cc and 1500 cc (8703.22) with 155.80% and in third place Parts for diesel and semi-diesel engines (8409.99) with 122.00%.

Group Behavior and Description

In this section the group behavior and a description of the 8-digit nomenclatures that contain, is provided. Some of the 8-digit nomenclatures that stem from each 6-digit nomenclature have import values too small to be relevant, so only the top three 8-digit nomenclatures are described.

³ Figures in thousands of dollars.

Food and Beverages

Potential	Turkish Exports	Mexican Imports	HS Code	Description	Groups
56.3%	\$ 331,109.00	\$ 588,061.00	2106.90	Food preparations nes	Food and Beverages

“Food preparations not elsewhere specified” (2106.90)

The top three nomenclatures are:

Product code	Product label	Mexico's imports from World			Tariff	VAT	Technical barriers
		Value in 2013	Value in 2014	Value in 2015			
'2106.90.99	Nowhere else specified	\$497,906.00	\$474,707.00	\$520,457.00	15% on value and 0.36 USD per Kilogram	0%	It needs authorization from COFEPRIS, if the product to import is a food supplement; it needs a SENASICA zoosanitary certificate; Chapter 4 of NOM-051-SCFI/SSA1-2010
'2106.90.08	With a content of solid dairy superior to 10% in weight.	\$42,155.00	\$45,333.00	\$48,945.00	15% on value	0%	The imported product needs a SENASICA zoosanitary certificate
'2106.90.05	Other food preparations: scented syrups or with colorant	\$7,230.00	\$7,040.00	\$7,976.00	0.36 Dollars per kilogram	16%	Chapter 4 of NOM-051-SCFI/SSA1-2010; Chapter 6 of NOM-139-SCFI-2012

The main exporters of these products are USA, Uruguay and Spain.

Companies that import products in this group

Wal*Mart, Boulevard Manuel Ávila Camacho No. 647, Colonia Periodistas, Del. Miguel Hidalgo, México, D.F. C.P. 11220. Products from 1806.90 and 2106.90.

Phone: +52 (55) 5283 0100 and +52 (55) 2629 6000.

Website: <http://www.walmartmexico.com/>

Alpezzi, Prolongación Los Robles Sur, No. 351, Colonia Los Robles, Zapopan, Jalisco, C.P. 45134. Chocolate as ingredients. This Company is a purveyor for Bimbo.

Phone: (In Mexico City) +52 (55) 5355 2078. (In Jalisco) +52 (33) 3001 2000.

Website: <http://www.alpezzi.mx/>

Nuts Trading, Carretera Cancún-Aeropuerto, Manzana 84, Lote 84, Bodega 29 y 30, CELOCA, Cancún, Quintana Roo, C.P. 77560 and Calle Norte 35 No. 983, Interior Bodega 7, Colonia Industrial Vallejo, Del. Gustavo A. Madero, México D.F. C.P. 07729. Products from 1806.90 and 2106.90.

Phone: +52 (998) 886 2421 and +52 (55) 5440 6886.

Website: <http://ntdingredientes.com/mx/>

Nestlé, Boulevard Miguel de Cervantes Saavedra No. 301, Ground Floor, Torre Sur, Colonia Granada, Del. Miguel Hidalgo, México D.F. C.P. 11520. Products from 1806.90 and 2106.90.

Phone: +52 (55) 5262 5000. Website: <http://www.nestle.com.mx/>

Puratos, Calle Oriente 5, esquina Sur 4, Ciudad Industrial Tizayuca, Hidalgo, C.P. 43800. Products from 1806.90 and 2106.90.

Phone: +52 (779) 796 9201. Website: <http://www.puratos.com.mx/>

Calkins Burke and Zannie de México, Privada Ixtepete No. 12, Colonia Mariano Otero, Zapopan, Jalisco, C.P. 45071. Products from 1806.90.

Phone: +52 (33) 3283 4500. Website: <http://www.mexcorina.com/>

Casa Cuervo, Calle Guillermo González Camarena No. 800, Del. Álvaro Obregón, Zedec Santa Fe, México D.F. C.P. 01210. Products from 2106.90.

Phone: +52 (55) 5258 7000. Website: www.mundocuervo.com/en/

Euro Té, Gitana Norte No. 48, Colonia las Arboledas, Del. Tlahuac, México D.F. C.P. 13300. Products from 2106.90.

Phone: +52 (55) 5675 3169. Website: <http://www.eurote.com.mx/>

Associations and Chambers

CANAINCA ([National Chamber of the Canned Foods Industry](#)), CNIAA ([National Chamber of the Sugar and Alcohol Industries](#)), CANIMOLT ([National Chamber of the Wheat Mill Industry](#)), CANAINPA ([National Chamber of the Bread and Similar Products Industry of Mexico](#)), AMECAFE ([National Association of the Coffee Industry](#)), COMECARNE ([Mexican Meat Council](#)), Confimex/ASCHOCO ([National Association of Manufacturers of Chocolate, Confectionery and Similar Products](#)), ANIAME ([National Association of Edible Oils and Fats Industrials](#)) and others.

Important Tradeshow

Alimentaria Mexico – international food and drinks exhibition, it includes distributors of food and drinks, food service and manufacturers of food and drinks.

Website: <http://www.alimentaria-mexico.com/en/home>

Foodtech Summit & Expo – expo and conferences. The main exhibitors are purveyors of additives, ingredients and solutions for the food and drinks industry.

Website: <http://foodtechnologysummit.com/english-version/>

Oil Products

In this group, there is only one 6-digit nomenclature:

Potential	Turkish Exports	Mexican Imports	HS Code	Description	Groups
29.1%	\$ 1,906,352.00	\$6,550,809.00	2710.19	Other petroleum oils and preparations	Oil Products

“Other petroleum oils and preparations” (2710.19)

Top three 8-digit nomenclatures:

Product code	Product label	Mexico's imports from World			Tariff	VAT	Technical barriers
		Value in 2013	Value in 2014	Value in 2015			
'2710.19.04	Diesel oil, or diesel fuel, and its mixtures.	\$5,560,885.00	\$5,858,309.00	\$4,391,885.00	0%	16%	Must comply with NOM-EM-005-CRE-2015; Must obtain permit from the Mexican Ministry of Economy
'2710.19.08	Jet fuel (Kerosene, lamp fuel) and its mixtures	\$131,839.00	\$511,136.00	\$652,067.00	0%	16%	Must comply with NOM-EM-005-CRE-2015; Must obtain permit from the Mexican Ministry of Economy
'2710.19.02	Oils for greasing, or lubricant preparations with mineral oils derivative from petroleum basis, with additives (finished lubricant oils).	\$521,316.00	\$540,573.00	\$492,580.00	4%	16%	Chapter 4 of NOM-116-SCFI-1997

The main exporters of these products are the USA, Panama and the Netherlands Antilles.

Companies that import products in this group

PEMEX Refinación, Avenida Marina Nacional No. 329, Colonia Petróleos Mexicanos, Del. Miguel Hidalgo, México, D.F. C.P. 11311.

Phone: +52 (55) 1944 2500.

Website: <https://www.comercialrefinacion.pemex.com/portal/>

Due to the energetic reform in 2016 the importing companies will probably include many more companies. Until this year importing certain types of gasoline was the exclusive right of PEMEX, a state company. However, on the second quarter of 2016 this was changed and private companies are getting permits to import gasoline and other oil-related products.

Associations and Chambers

AMIPE ([Mexican Association of the Petroleum Industry](#)), CIPM ([Association of Petroleum Engineers of Mexico](#)), AIMPAC ([Association of Oil Engineers of Mexico](#)), AMGE ([Mexican Association of Exploratory Geophysicists](#)), SPE ([The Society of Petroleum Engineers](#)).

Important Tradeshow

Congreso Mexicano del Petr3leo – Conferences and exhibition of purveyors and producers of Oil and its derivatives.

Website: <http://www.congresomexicanodelpetroleo.com.mx/>

Plastics and Rubber

This group is comprised of six 6-digit nomenclatures⁴:

Potential	Turkish Exports	Mexican Imports	HS Code	Description	Groups
44.3%	\$ 198,466.00	\$ 447,727.00	3906.90	Acrylic polymers nes, in primary forms	Plastics and Rubber
30.4%	\$ 100,068.00	\$ 329,694.00	3907.99	Polyesters nes, in primary forms	
45.9%	\$ 184,171.00	\$ 400,918.00	3917.40	Fittings, plastic	
57.5%	\$ 295,784.00	\$ 514,679.00	3920.10	Film and sheet etc, non-cellular etc, of polymers of ethylene	
44.4%	\$ 282,245.00	\$ 635,413.00	3921.90	Film and sheet etc, nes of plastics	
37.9%	\$ 127,576.00	\$ 336,858.00	3923.50	Stoppers, lids, caps and other closures of plastics	
69.7%	\$ 500,987.00	\$ 718,716.00	4016.99	Articles of vulcanised rubber nes, other than hard rubber	

“Acrylic polymers not elsewhere specified in primary forms” (3906.90)

The top three nomenclatures are:

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'3906.90.99	Not elsewhere specified	\$ 211,667.00	\$ 221,842.00	\$ 255,831.00	\$ 248,756.00	\$ 212,492.00	5%	16%	None
'3906.90.08	Poly(sodium acrylate) powdered, with a granulometry of 90 to 850 microns and a minimal absorption of 200 ml per g.	\$ 179,455.00	\$ 166,271.00	\$ 160,066.00	\$ 177,743.00	\$ 149,452.00	0%	16%	None
'3906.90.03	Polyacrylates, except those from nomenclatures 3906.90.01, 3906.90.05, 3906.90.06, 3906.90.08, 3906.90.09.	\$ 34,274.00	\$ 35,215.00	\$ 49,352.00	\$ 43,014.00	\$ 72,455.00	6%	16%	None

The top exporters of these products are the USA, South Korea and Germany, in that order.

⁴ Figures in thousands of dollars.

Polyesters nowhere else specified, in primary forms (3907.99)

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'3907.99.99	Nowhere else specified	\$ 121,961.00	\$ 146,937.00	\$ 163,075.00	\$ 194,655.00	\$ 204,828.00	6%	16%	None
'3907.99.05	Polybutylene terephthalate, except that in 3907.99.03 y 3907.99.04.	\$ 51,071.00	\$ 63,785.00	\$ 62,142.00	\$ 67,733.00	\$ 64,591.00	5%	16%	None
'3907.99.03	Thermoplastic resin derived from the polymer condensation of 1,4 Butanediol and dimethyl terephthalate (Polybutylen Terephthalate) with loads, reinforcementsm pigments and additives in granules.	\$ 29,747.00	\$ 36,996.00	\$ 39,741.00	\$ 46,583.00	\$ 42,936.00	0%	16%	None

The top exporters are the USA, China and Germany.

Plastic fittings for pipes, tubes and hoses (3917.40)

Only has one 8-digit nomenclature.

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'3917.40.01	Fittings	\$ 299,726.00	\$ 341,523.00	\$ 361,282.00	\$ 396,219.00	\$ 400,595.00	0%	16%	Might need a permit from Mexican Ministry of Economy if they can be used for civilian and military applications

The main exporters of these products are the USA, China and Italy, in that order.

“Other plates, sheets, film, foil and strip of plastics, non-cellular and not reinforced, laminated, supported or similarly combined with other materials of polymers of ethylene” (3920.10)

It has the following top three 8-digit codes:

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'3920.10.99	Nowhere else specified	\$ 436,403.00	\$ 417,968.00	\$ 461,177.00	\$ 457,904.00	\$ 466,451.00	0%	16%	None
'3920.10.01	Plates of polyethylene bi-oriented, except those of nomenclatures 3920.10.02 and 3920.10.04	\$ 18,932.00	\$ 19,796.00	\$ 21,924.00	\$ 22,014.00	\$ 23,998.00	0%	16%	None
'3920.10.02	Strips or films that do not exceed 5 cms wide	\$ 12,743.00	\$ 14,282.00	\$ 13,871.00	\$ 14,051.00	\$ 12,471.00	0%	16%	None

The top exporters of these products are USA, China and Israel.

“Other plates, sheets, film, foil and strip of plastics not elsewhere specified” (3921.90)

The following nomenclatures are the top three by value

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'3921.90.99	Nowhere else specified	\$ 471,918.00	\$ 569,695.00	\$ 575,892.00	\$ 622,296.00	\$ 618,060.00	0%	16%	None
'3921.90.05	Dielectric films, made of propylene, oriented in two directions, metallized, with thickness under or equal to 0.025 mm, for use in capacitors.	\$ 11,405.00	\$ 2,385.00	\$ 3,987.00	\$ 5,101.00	\$ 3,856.00	0%	16%	None
'3921.90.03	Polyester sheets, metallized with a thickness less than or equal to 0.1 mm and a width under 350 mm for dielectric of fixed condensers	\$ 4,413.00	\$ 2,605.00	\$ 3,814.00	\$ 3,598.00	\$ 3,601.00	0%	16%	None

The top three exporters of these products are the USA, China, and Japan.

“Stoppers, lids, caps and other closures of plastics” (3923.50)

It only has one 8-digit nomenclature:

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'3923.50.01	Plastic stoppers, lids, caps and other closing devices.	\$ 283,540.00	\$ 306,241.00	\$ 339,658.00	\$ 350,649.00	\$ 332,981.00	15%	16%	None

The top three exporters for these products are the USA, China and Germany.

“Other articles of vulcanized rubber other than hard rubber, not elsewhere specified” (4016.99)

It has the following top three nomenclatures:

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'4016.99.99	Nowhere else specified	\$ 224,353.00	\$ 253,657.00	\$ 281,579.00	\$ 303,338.00	\$ 325,302.00	0%	16%	None
'4016.99.01	Washers, valves, or other pieces of technical use, except those of nomenclature 4016.99.08	\$ 182,878.00	\$ 200,805.00	\$ 187,884.00	\$ 203,846.00	\$ 205,557.00	5%	16%	None
'4016.99.02	Capsules or caps	\$ 55,747.00	\$ 61,933.00	\$ 65,871.00	\$ 75,432.00	\$ 79,589.00	0%	16%	None

The main exporters of these products are the USA, China and Japan.

Companies that import products in this group

Kimberly-Clark, Avenida Jaime Balmes No. 8, 9th floor, Colonia Los Morales Polanco, México, D.F. C.P. 11510. Acrylic Polymers.

Phone: +52 (55) 5282 7300. Website: <http://www.kimberly-clark.com.mx/>

Absormex, Avenida Fundadores 933, Colonia Valle Oriente, San Pedro Garza García, Nuevo León. Acrylic Polymers.

Phone: +52 (81) 8381 0034. Website: <http://www.absormex.com.mx/>

Jatco México, Carretera Panamericana Km 75, Colonia Los Arellano, Aguascalientes, Aguascalientes, C.P. 20340. 3923.50 Lids, stoppers, caps, rubber from 4016.99

Phone: +52 (449) 929 5064. Website: (Global Website) <http://www.jatco.co.jp/ENGLISH/company/network/global/>

Robert Bosch, Circuito Guillermo González Gamarena No. 333, Colonia Centro Ciudad Santa Fe, Del. Álvaro Obregón, C.P. 01210. Lids, stoppers, caps, rubber from 4016.99

Phone: +52 (55) 5284 3000. Website: <http://www.bosch.com.mx/>

Grainger, Avenida Desarrollo No. 500, Parque Industrial Finsa, Guadalupe, Nuevo León, México. C.P. 67144. Lids, pipe fittings, strips.

Phone: +52 (81) 8156 9800. Website: <http://www.grainger.com.mx/>

Packaging Services, Prolongación Morelos Oriente No. 1407, Colonia Nuevo Repueblo, Monterrey, Nuevo León. C.P. 64720. Film, sheets and strips of plastic.

Phone: +52 (81) 1493 1193. Website: <http://www.flejesyempaques.com.mx/>

FEISA, Prolongación Ruiz Cortines No. 5924, Colonia Valle Verde Sector 2, Monterrey, Nuevo León. C.P. 64117. Strips, shrinkable wraps.

Phone: +52 (81) 8381 0909. Website: <http://www.feisa.com.mx/>

Lowe's, Avenida Gómez Morín No. 955 Sur, L-104, 106, 115 y 116, Colonia Monte Bello, San Pedro Garza García, Nuevo León, C.P. 66279. Pipe fittings, lids.

Phone: +52 (818) 215 7800. Website: <http://www.lowes.com.mx/>

Home Depot, Avenida Ricardo Margain Zozaya No. 605, Colonia Santa Engracia, San Pedro Garza García, Nuevo León. C.P. 66267. Pipe fittings, lids.

Phone: +52 (81) 8155 7000. Website: <http://www.homedepot.com.mx/>

Astrollantas, Poniente 118 No. 360, Colonia Capultitlán, Del. Gustavo A. Madero, México D.F. C.P. 07370. Tires.

Phone: +52 (55) 5567 0477. Website: <http://www.astrollantas.com/>

Grupo Avante, Av. Manuel L. Barragán No. 310-B, Parque Industrial Nexxus, Monterrey, Nuevo León. C.P. 66055. Tires.

Phone: +52 (81) 8154 6100. Website: <https://grupoavante.org/>

TBC de México, Eje 114, No. 150, Zona Industrial, San Luis Potosí, San Luis Potosí, C.P. 78395. Tires.

Phone: +52 (444) 8704 000. Website: <http://www.tbcmexico.com/>

Remy Componentes, Avenida Circuito México No. 105, Parque Industrial Tres Naciones segunda sección, San Luis Potosí, San Luis Potosí, C.P. 78395. Rubber from 4016.99.

Phone: +52 (444) 834 7700 and +52 (444) 834 7800. Website: (Global Website) <https://www.remyinc.com/Global-Sites/All-Locations/NorthAmerica.aspx>

Associations and Chambers

ANIPAC ([National Association of Plastic Industries](#)), CNIH ([National Chamber of the Rubber Industry](#)), ANDELLAC ([National Association of Distributors of Tires](#)), ANIQ ([National Association of the Chemical Industry](#)).

Important Tradeshows

Plastimagen – Tradeshows and conferences about everything related to the plastic industry in Mexico.

Website: <http://www.plastimagen.com.mx/>

ANIPAC Convention – Tradeshows and conferences related to the plastic industry organized by ANIPAC.

Website: <http://www.anipac.com/eventos.php>

Articles of jewelry

This group only has one entry⁵:

Potential	Turkish Exports	Mexican Imports	HS Code	Description	Groups
647.5%	\$ 3,659,854.00	\$ 565,265.00	7113.19	Articles of jewelry&pt therof of/o prec met w/n platd/clad w prec met	Articles of Jewelry

“Articles of jewelry and parts thereof, of precious metal or of metal clad with precious metal, of other precious metal, whether or not plated or clad with precious metal” (7113.19).

Its top three 8-digit nomenclatures are:

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'7113.19.99	Nowhere else specified	\$ 409,054.00	\$ 396,564.00	\$ 405,007.00	\$ 511,678.00	\$ 564,179.00	0%	16%	None
'7113.19.01	Fasteners (brooches) of gold, except those of nomenclature 7113.19.02	\$ 892.00	\$ 804.00	\$ 782.00	\$ 544.00	\$ 717.00	0%	16%	None
'7113.19.03	Chains in a continuous roll, with a length superior to 10 m	\$ 324.00	\$ 302.00	\$ 384.00	\$ 262.00	\$ 229.00	15%	16%	None

The main exporters of these products are the USA, Italy and Turkey.

Companies that import products in this group

Grupo DAISA, 5 de Febrero No. 442, 2nd Floor, Colonia Algarín, Del. Cuauhtémoc, México D.F. C.P. 06880. Jewlery in general.

Phone: +52 (55) 5634 9930. Website: <http://www.joyeriasbizarro.com/>

Cristal Joyas, Av. Insurgentes Norte No. 1501 4th floor, Col. Tepeyac Insurgentes, Del. Gustavo A. Madero, México D.F. C.P. 07020. Jewlery in general.

Phone: +52 (55) 5605 6978. Website: <http://www.cristaljoyasonline.com.mx/>

Associations and Chambers

CJJ ([Jalisco's Chamber of Jewelry](#)).

⁵ Figures in thousands of dollars

Important Tradeshows

Expo Joya – Tradeshow and conferences on jewelry, organized by Jalisco's Chamber of Jewelry.

Website: <http://expojoya.com.mx/>

Iron, Steel, Other Metals and Articles Made out of Them

Potential	Turkish Exports	Mexican Imports	HS Code	Description	Groups
25.3%	\$ 105,087.00	\$ 415,364.00	7228.30	Bars&rods,alloy steel,o/t stainless nfw thn hot rolld/drawn/extrud,nes	Iron, steel, other metals and articles made out of them
37.1%	\$ 233,393.00	\$ 629,626.00	7616.99	Articles of aluminium, nes	

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“Other bars and rods of other alloy steel; angles, shapes and sections, of other alloy steel; hollow drill bars and rods, of alloy or non-alloy steel, other bars and rods, not further worked than hot-rolled, hot-drawn or extruded.” (7228.30)

It has the following two 8-digit nomenclatures:

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'7228.30.99	Nowhere else specified	\$ 484,842.00	\$ 489,944.00	\$ 415,057.00	\$ 464,739.00	\$ 403,380.00	0%	16%	None
'7228.30.01	In tool-grade steels	\$ 8,447.00	\$ 9,569.00	\$ 9,544.00	\$ 13,052.00	\$ 11,984.00	0%	16%	None

The main exporters of these products are Canada, USA and China.

“Other articles of aluminum not elsewhere specified.” (7616.99)

The top three nomenclatures are:

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'7616.99.99	Nowhere else specified	\$ 414,563.00	\$ 502,697.00	\$ 526,390.00	\$ 542,658.00	\$ 508,436.00	5%	16%	Chapter 5, 5.1 and 5.2 of NOM-050-SCFI-2004
'7616.99.12	Recognizable for air ships.	\$ 43,402.00	\$ 41,187.00	\$ 46,914.00	\$ 49,523.00	\$ 47,600.00	0%	16%	None
'7616.99.14	Flat manufactures, with an aluminium content of 99.7% or greater, its dimensions can fit into a circumference of a circle with a diameter of 12 mm or greater, but under 70 mm, and a thickness between 3 mm and 16 mm at most.	\$ 32,668.00	\$ 38,203.00	\$ 45,373.00	\$ 46,715.00	\$ 46,654.00	3%	16%	None

The main exporters of these products are the USA, China and India.

⁶ Figures in thousands of dollars

Companies that import products in this group

Alcione, Avenida Domingo Diez No. 910, Colonia Lomas de la Selva, Cuernavaca, Morelos. C.P. 62270. Wires of 7413.00 and electrical material in general.

Phone: +52 (777) 101 1118. Website: <http://www.alcione.mx/>

Bombardier, Paseo de las Palmas No. 405, 1st floor, Torre Óptima, Colonia Lomas de Chapultepec, México, D.F. C.P. 11000. Articles of aluminum to manufacture train cars, airplanes and other vehicles.

Phone: +52 (55) 5093 7700. Website: <http://www.bombardier.com/en/worldwide-presence/country.mexico.html>

Aceros Levinson, Avenida Ruíz Cortines No. 1824 Poniente, Colonia Garza Nieto, Monterrey, Nuevo León. C.P. 64420. Aluminum materials (tubes, sheets, rolls etc) and other metals and plastics.

Phone: +52 (81) 8130 1515. Website: <http://www.aceroslevinson.com/>

Aceros Corey, Carretera de la Capilla Km 1.5, San José del Castillo, El Salto, Jalisco. C.P. 45685. Iron Sheets, pipes and beams.

Phone: +52 (33) 3134 0606. Website: <http://corcal.com.mx/aceros-corey/>

Distribuidora Metálica, Avenida Año de Juárez No 387, Colonia Granjas San Antonio, Delegación Iztapalapa, México D.F. C.P. 09070. Pipes, Hollow profiles, sheets.

Phone: +52 (55) 5490 4400. Website: <http://www.metalica.com.mx/>

Servicios Activos del Centro, Calzada Fray Diego de la Magdalena No. 1595, Colonia Industrial Aviación, San Luis Potosí, San Luis Potosí, C.P. 78140. Aluminum from 7606.12.

Phone 01 (444) 8110 995. Website: <http://www.servicios-activos.com/>

Famosa, Avenida Alfonso Reyes No. 2239 Norte, Colonia 15 de Mayo, Monterrey, Nuevo León. C.P. 64450. Aluminum of 7606.12.

Phone: +52 (81) 8328 6612. Website: <http://www.famosa.com.mx/>

Envases Universales, Calzada Guadalupe No. 504, Colonia Centro Cuautitlán, Cuautitlán, Estado de México. C.P. 54800. Flat rolled products of 7210.49.

Phone: +52 (55) 5899 4966. Website: <https://www.envasesuniversales.com/>

Acero Prime, Eje 128 No. 209, Zona Industrial, San Luis Potosí, San Luis Potosí, C.P. 78395. Flat rolled products of 7210.49.

Phone: +52 (444) 870 7700. Website: <http://www.aceroprime.com/>

Nestlé, Boulevard Miguel de Cervantes Saavedra No. 301, Ground Floor, Torre Sur, Colonia Granada, Del. Miguel Hidalgo, México D.F. C.P. 11520. Flat rolled products of 7210.49.

Phone: +52 (55) 5262 5000. Website: <http://www.nestle.com.mx/>

Sanmina, Carretera Guadalajara-Chapala Km 15.5 No. 29, Colonia Santa Cruz de las Flores, Tlajomulco de Zúñiga, Jalisco, C.P. 45640. Other aluminum products 7616.99.

Phone: +52 (33) 3668 9800.

Website: (Global website) <http://www.sanmina.com/locations/guadalajara/index.php>

Remy Componentes, Avenida Circuito México No. 105, Parque Industrial Tres Naciones segunda sección, San Luis Potosí, San Luis Potosí, C.P. 78395. Other Aluminium products of 7616.99.

Phone: +52 (444) 834 7700 and +52 (444) 834 7800. Website: (Global Website) <https://www.remyinc.com/Global-Sites/All-Locations/NorthAmerica.aspx>

Mabe, Avenida Paseo de las Palmas No. 100, Colonia Lomas de Chapultepec, Del. Miguel Hidalgo, D.F. C.P. 11010. Other aluminum products of 7616.99.

Phone: +52 (55) 9178 8100. Website: <http://www.mabe.com.mx/>

Associations and Chambers

CANACAERO ([National Chamber of the Iron and Steel Industry](#)), IMEDAL ([Aluminum Institute](#)), CANAFEM ([National Chamber of Metal Container Manufacturers](#)), CANACINTRA ([National Chamber of the Transformation Industry](#)), AISTM ([Association for Iron and Steel Mexico](#)).

Important Tradeshows

CONAC – Congress and exhibition of the national steel industry, organized by AISTM.

Website: <http://conac.aistmexico.org.mx/>

CANACERO Congress – CANACERO's annual congress.

Website: <http://www.canacero.org.mx/Es/eventos.html>

Machinery and Parts of Machinery

This group is comprised of the following 6-digit codes⁷:

Potential	Turkish Exports	Mexican Imports	HS Code	Description	Groups
24.9%	\$ 356,761.00	\$ 1,430,824.00	8481.80	Taps, cocks, valves and similar appliances, nes	Machinery and parts of machinery
27.1%	\$ 173,742.00	\$ 640,469.00	8512.20	Lighting or visual signalling equipment nes	
92.9%	\$ 1,548,566.00	\$ 1,666,407.00	8528.72	Reception apparatus for television, colour, whether or not incorporati	
66.4%	\$ 1,224,812.00	\$ 1,844,395.00	8544.49	Electric conductors, for a voltage not exceeding 80 V, nes	
33.6%	\$ 141,874.00	\$ 422,278.00	8418.99	Parts of refrigerating or freezing equipment, nes	
122.0%	\$ 1,034,822	\$ 847,996	8409.99	Parts for diesel and semi-diesel engines	

“Other appliances of taps, cocks, valves and similar appliances for pipes, boiler shells, tanks, vats or the like, including pressure-reducing valves and thermostatically controlled valves.” (8481.80)

It has the following top three 8-digit nomenclatures:

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'8481.80.99	Nowhere else specified	\$ 522,644.00	\$ 492,771.00	\$ 462,885.00	\$ 492,025.00	\$ 528,544.00	0%	16%	NOM-010-CONAGUA-2000 and NOM-093-SCFI-1994
'8481.80.22	Automatic valves by actuator, except those of nomenclatures 8481.80.06, 8481.80.15 and 8481.24.	\$ 77,759.00	\$ 99,650.00	\$ 115,343.00	\$ 133,863.00	\$ 133,486.00	0%	16%	NOM-005-CONAGUA-1996
'8481.80.02	Taps for households	\$ 102,054.00	\$ 110,906.00	\$ 101,777.00	\$ 115,581.00	\$ 121,674.00	15%	16%	NOM-005-CONAGUA-1996

The main exporters of these products are the USA, China and Germany.

⁷ Figures in the next table in thousands of dollars.

“Other lighting or visual signaling equipment, excluding articles of heading 85.39, windscreen wipers, defrosters and demisters, of any kind used for cycles or motor vehicles.” (8512.20)

It has the following three 6-digit nomenclatures:

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'8512.20.99	Nowhere else specified	\$ 178,741.00	\$ 208,853.00	\$ 257,402.00	\$ 329,661.00	\$308,624.00	5%	16%	Chapter 5 of NOM-024-SCFI-2013
'8512.20.02	Signal lights and/or tail lights in the rear, except those of nomenclature 8512.20.01	\$ 80,489.00	\$ 85,333.00	\$ 109,735.00	\$ 130,071.00	\$197,893.00	0%	16%	Chapter 5 of NOM-024-SCFI-2013
'8512.20.01	Headlights, frontal and rear signal lights, recognizable as exclusively for motorcycles.	\$ 7,260.00	\$ 9,540.00	\$ 9,596.00	\$ 14,081.00	\$ 16,943.00	0%	16%	Chapter 5 of NOM-024-SCFI-2013

The main exporters of these products are the USA, China and Japan.

“Insulated (including enameled or anodized) wire, cable (including co-axial cable) and other insulated electric conductors, whether or not fitted with connectors, other electric conductors, for a voltage not exceeding 1,000 V, not elsewhere specified.” (8544.49)

It has the following top three 8-digit nomenclatures:

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'8544.49.04	Made of copper, aluminium or its alloys, except those included in nomenclatures 8544.49.01 and 8544.49.03.	\$ 1,421,960.00	\$ 1,616,440.00	\$ 1,785,569.00	\$ 1,718,211.00	\$ 1,716,954.00	5%	16%	NOM-063-SCFI-2001
'8544.49.99	Nowhere else specified	\$ 128,715.00	\$ 142,684.00	\$ 127,577.00	\$ 108,176.00	\$ 90,493.00	5%	16%	NOM-063-SCFI-2001
'8544.49.05	Recognizable for airships	\$ 5,043.00	\$ 9,568.00	\$ 12,973.00	\$ 13,937.00	\$ 22,852.00	0%	16%	None

The main exporters of these products are the USA, China and Japan.

“Parts of refrigerators, freezers and other refrigerating or freezing equipment, electric or other; heat pumps other than air conditioning machines of heading 84.15, not elsewhere specified.” (8418.99)

It has the following nomenclatures as top three:

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'8418.99.99	Nowhere else specified	\$ 321,483.00	\$ 322,885.00	\$ 347,614.00	\$ 358,502.00	\$ 394,864.00	0%	16%	None
'8418.99.04	Door assembly that incorporates more than one of the following components: interior panel, exterior panel, insulation, hinges, handles.	\$ 13,563.00	\$ 14,972.00	\$ 28,260.00	\$ 19,262.00	\$ 14,702.00	0%	16%	None
'8418.99.03	Horizontal or vertical shell-tube condenser.	\$ 3,023.00	\$ 4,100.00	\$ 6,719.00	\$ 4,810.00	\$ 3,482.00	0%	16%	None

The main exporters of these products are the USA, China and South Korea.

“Parts suitable for use solely or principally with the engines of heading 84.07 or 84.08, not elsewhere specified” (8409.99)

It has the following top three 6-digit nomenclatures:

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'8409.99.99	Nowhere else specified	\$230,966.00	\$254,425.00	\$243,048.00	\$247,005.00	\$ 228,242.00	5%	16%	None
'8409.99.03	Pistons, sleeves, rings or valves, even when they are presented together as "kits", except those of nomenclatures 8409.99.02, 8409.99.04 and 8409.99.06.	\$131,100.00	\$135,270.00	\$120,214.00	\$137,546.00	\$ 133,528.00	0%	16%	Chapter 5, 5.1 and 5.2 of NOM-050-SCFI-2004
'8409.99.11	Recognizable as conceived exclusively as injectors of diesel fuel	\$145,145.00	\$143,959.00	\$124,424.00	\$125,031.00	\$ 118,321.00	0%	16%	None

The main exporters of these products are the USA, Germany and Brazil.

Companies that import products in this group

Grupo Coel, Dr. Barragán No. 181, Colonia Doctores, Del. Cuauhtémoc, México D.F. C.P. 06720. Electrical material distributors.

Phone: +52 (55) 5588 5661. Website: <http://www.grupocoel.com.mx/>

Eléctrico, Montecito No. 38, Floor 28th, Office 19, World Trade Center, Colonia Napoles, Del. Benito Juárez, México, D.F. C.P. 03810. Electrical Material.

Phone: +52 (55) 9000 4380. Website: <http://www.electrico.com.mx/>

Dacomsa, Calzada San Bartolo, Naucalpan No. 136, Colonia Argentina Poniente, Naucalpan, Estado de México, C.P. 11230. Automobile Motor parts (including diesel), automobile breaks parts.

Sumitomo Electric Bordnetze, Vía corta Santa Ana Chiutempan.Puebla Km 17.2 +200, municipio de Acuamanala, Tlaxcala, C.P. 90560. Products from 8544.49.

Phone: +52 246 465 2300. Website: (Global website) <http://www.sebn.com/en/>

Alcione, Avenida Domingo Diez No. 910, Colonia Lomas de la Selva, Cuernavaca, Morelos. C.P. 62270. Wires of 7413.00 and electrical material in general.

Phone: +52 (777) 101 1118. Website: <http://www.alcione.mx/>

Iberdrola, Boulevard Manuel Ávila Camacho No. 24 19th floor, Torre del Bosque, Colonia Lomas de Chapultepec, Del. Miguel Hidalgo, México D.F. C.P. 11000. Products from 8411.91.

Phone: +52 (55) 850 34600. Website: (Global Website) <http://www.iberdrola.es/>

Mabe, Avenida Paseo de las Palmas No. 100, Colonia Lomas de Chapultepec, Del. Miguel Hidalgo, D.F. C.P. 11010. Products of 8418.99.

Phone: +52 (55) 9178 8100. Website: <http://www.mabe.com.mx/>

Imbera, Carretera México-Tequisquiapan Km 3.2, Zona Industrial Valle de Oro, San Juan del Río, Querétaro. C.P. 76800. Products of 8418.99.

Phone: +52 (55) 4169 4007. Website: <http://imberacooling.com/>

Urrea, Dr. R. Michel No. 825, Zona Industrial, Guadalajara, Jalisco, C.P. 44940. Products from 8418.80.

Phone: +52 (33) 3668 3200. Website: <http://www.urrea.com.mx/>

American Standard, Vía Morelos 330, Colonia Santa Clara Coatitla, Ecatepec, Estado de México, C.P. 55540. Products from 8418.80.

Phone: +52 (55) 5699 0000. Website: <http://www.americanstandard.com.mx/>

HBPO de México, Avenida Independencia No. 15 y 16, Parque Industrial FINSA, Cuautlancingo, Puebla, C.P. 72710. Products from 8512.20.

Phone: +52 (222) 275 4179. Website: (Global website) <http://www.hbpogroup.com/>

Aldo Autopartes, Carretera la Venta-Nextipac No. 3020, Zapopan, Jalisco. C.P. 45220. Products from 8512.20.

Phone: +52 (33 3110 1500. Website: <http://www.aldoautopartes.com/>

Honda de México, Carretera a El Castillo No. 7250, Parque Industrial, El Salto, Jalisco, C.P. 45680. Products from 8544.30.

Phone: +52 (33) 3284 0000. Website: <http://www.honda.mx/>

Chrysler de México, Prolongación Paseo de la Reforma No. 1240, Colonia Santa Fe Cuajimalpa, Del. Cuajimalpa, México D.F. C.P. 05348. Products from 8544.30.

Phone: +52 (55) 5081 3000. Website: <http://www.chryslerdemexico.com.mx/>

Associations and Chambers

AMDM ([Mexican Association of Machinery Distributors](#)), CANACINTRA ([National Chamber of the Transformation Industry](#)), CAINTRA ([Chamber of Nuevo León for the Transformation Industry](#)), AMIA ([Mexican Association for the Automotive Industry](#)) INA ([National Industry for Automobile Spare Parts](#)), CANAME ([National Chamber of Electrical Manufacturers](#)), ANFAD ([National Association of Domestic Appliance Manufacturers](#)) CADELEC ([Electronics Production Chain](#)) and CNIMME ([National Council of the Maquiladora, and Manufacturing Industries for Exportation](#)).

Important Tradeshow

Automotive Meetings – face to face meetings between buyers and purveyors for car manufacturers, and conferences.

Website: <http://www.automotivemeetings.com/>

Autoparts Manufacturing – symposium and Exhibition of purveyors for car manufacturers.

Website: <http://www.manufacturadeautopartes.com/>

Aerospace Meetings – Conferences, Workshops and One to One meetings between procurement and suppliers.

Website: <http://www.bciaerospace.com/mexico/en/>

Vehicles and parts of Vehicles

This group is comprised of the following 6-digit codes:

Potential	Turkish Exports	Mexican Imports	HS Code	Description	Groups
26.8%	\$357,818.00	\$ 1,333,962.00	4011.10	Pneumatic tire new of rubber f motor car incl station wagons&racg cars	Vehicles and parts of vehicles
33.8%	\$473,013.00	\$ 1,399,694.00	4011.20	Pneumatic tires new of rubber for buses or lorries	
36.1%	\$269,902.00	\$ 748,411.00	8411.91	Parts of turbo-jets or turbo-propellers	
155.8%	\$2,398,513.00	\$ 1,539,956.00	8703.22	Automobiles w reciprocating piston engine displacg > 1000 cc to 1500 cc	
66.3%	\$634,360.00	\$ 957,389.00	8708.70	Wheels including parts and accessories for motor vehicles	
39.8%	\$1,216,120.00	\$ 3,056,559.00	8708.99	Motor vehicle parts nes	

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“New pneumatic tires of rubber, of a kind used on motor cars, including station wagons and racing cars.” (4011.10)

It has the following top three 8-digit nomenclatures:

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'4011.10.08	With an interior diameter greater than or equal to 40.64 cm (16 inches) and its height in the transversal section is 50% of its width; and the tyres of an interior diameter equal to 43.18 cm (17 inches), 45.72 cm (18 inches) and 50.8 cm (20 inches).	\$ 301,592.00	\$ 403,142.00	\$ 428,746.00	\$ 443,567.00	\$ 409,087.00	15%	16%	NOM-086/1-SCFI-2011 and NOM-086-SCFI-2010
'4011.10.99	Nowhere else specified	\$ 109,542.00	\$ 152,495.00	\$ 242,836.00	\$ 304,952.00	\$ 322,342.00	15%	16%	NOM-086/1-SCFI-2011 and NOM-086-SCFI-2010
'4011.10.07	With an interior diameter equal to 38.1 cm (15 inches) and its height in the transversal section is either 75%, 70%, 65%, or 60% of its width.	\$ 131,199.00	\$ 134,609.00	\$ 131,944.00	\$ 141,122.00	\$ 121,549.00	15%	16%	NOM-086/1-SCFI-2011 and NOM-086-SCFI-2010

The top three exporters for these products are the USA, China, and South Korea.

⁸ The figures in the table are in thousands of dollars.

**“New pneumatic tires, of rubber of a kind used on buses or lorries.”
(4011.20)**

It has the following top three nomenclatures:

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'4011.20.04	With an interior diameter greater than 44.45 cm of radial construction	\$820,723.00	\$928,340.00	\$904,349.00	\$1,046,012.00	\$946,754.00	0%	16%	NOM-086/1-SCFI-2011 and NOM-086-SCFI-2010
'4011.20.02	With an interior diameter less than or equal to 44.45 cm of radial construction	\$154,211.00	\$192,859.00	\$164,585.00	\$140,744.00	\$123,724.00	15%	16%	NOM-086/1-SCFI-2011 and NOM-086-SCFI-2010
'4011.20.03	Neumaticos nuevos de caucho del tipo utilizado en autobuses y camiones: con di metro interior inferior o igual a 44.45 cm, de construcción diagonal.	\$3,519.00	\$3,431.00	\$5,999.00	\$5,020.00	\$7,851.00	15%	16%	NOM-086/1-SCFI-2001

The top exporters of these products are USA, China and Canada.

“Parts of turbo-jets, turbo-propellers and other gas turbines.” (8411.91)

It has the following nomenclature:

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'8411.91.01	Parts of turbo-jets or turbo-propellers.	\$284,269.00	\$356,862.00	\$461,628.00	\$622,801.00	\$748,411.00	0%	16%	None

Its description is “Parts of turbo-jets or turbo-propellers”.

The main exporters of these products are the USA, France and Belgium.

“Motor cars and other motor vehicles principally designed for the transport of persons (others than those of heading 87.02), including station wagons and racing cars, other vehicles, with spark-ignition internal combustion reciprocating piston engine of a cylinder capacity exceeding 1,000 cc but not exceeding 1,500 cc.” (8703.22)

It has the following 8-digit nomenclatures:

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'8703.22.01	With cylinder capacity exceeding 1,000 cc but not exceeding 1,500 cc, excluding those in nomenclature 8703.22.02.	\$513,200.00	\$907,608.00	\$1,117,613.00	\$1,163,513.00	\$1,538,348.00	20%	16%	The customs agent must report the import of these products to the secretariat of finance and public credit of Mexico
'8703.22.02	Used	\$4,260.00	\$3,457.00	\$3,512.00	\$2,882.00	\$1,608.00	50%	16%	The customs agent must report the import of these products to the secretariat of finance and public credit of Mexico, authorization from the Secretariat of Economy and NOM-041-SEMARNAT-2015

The main exporters of these products are South Korea, Thailand and India.

“Parts and accessories of the motor vehicles of headings 87.01 to 87.05, road wheels and parts and accessories thereof.” (8708.70)

It has the following top three 8-digit codes:

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'8708.70.04	Wheels or rims without tyres, with an exterior diameter of 70 cm or less, except those of nomenclature 8708.70.03.	\$108,558.00	\$123,447.00	\$146,383.00	\$222,243.00	\$257,316.00	0%	16%	Chapter 5, 5.1 and 5.2 only of NOM-050-SCFI-2004
'8708.70.03	Wheels with spokes of metallic alloys or sports with wide bed.	\$90,869.00	\$114,531.00	\$109,246.00	\$147,365.00	\$200,915.00	0%	16%	NOM-086-SCFI-2010, NOM-086/1-SCFI-2011, and Chapter 5, 5.1 and 5.2 only of NOM-050-SCFI-2004
'8708.70.99	Nowhere else specified	\$90,314.00	\$107,594.00	\$146,055.00	\$87,469.00	\$79,066.00	0%	16%	NOM-086-SCFI-2010, NOM-086/1-SCFI-2011, and Chapter 5, 5.1 and 5.2 only of NOM-050-SCFI-2004

The main exporters of these products are the USA, China and Canada.

“Parts and accessories of the motor vehicles of headings 87.01 to 87.05, other parts and accessories not elsewhere specified.” (8708.99)

It has the following top three 8-digit nomenclatures:

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'8708.99.99	Nowhere else specified	\$1,337,667.00	\$1,337,511.00	\$1,368,454.00	\$1,515,988.00	\$1,650,717.00	0%	16%	Chapter 5, 5.1 and 5.2 only of NOM-050-SCFI-2004
'8708.99.06	Cogwheels	\$116,688.00	\$194,620.00	\$233,558.00	\$156,627.00	\$165,122.00	0%	16%	None
'8708.99.11	Parts to control the vibration that include components made of rubber.	\$72,726.00	\$80,407.00	\$107,215.00	\$123,409.00	\$103,161.00	0%	16%	None

Main exporters of these products are the USA, Japan and China.

Companies that import products in this group

RADEC Autopartes, Avenida 16 de Septiembre No. 866, Colonia Moderna, Guadalajara, Jalisco, México. Spare parts.

Phone: +52 (33) 3619 0505. Website: <http://www.radec.com.mx/>

Mendoza, Oriente 146 No. 127 Colonia Moctezuma 2da sección, Del. Venustiano Carranza. México, D.F. CP 15500. Spare parts.

Phone: +52 (55) 1999 8446. Website: <http://www.mendoza.com.mx/>

Calderón Autopartes, Norte 74, No. 6103, Colonia Gertrudis Sánchez, Del. Gustavo A. Madero, México D.F. C.P. 07830. Specialized in electrical autoparts.

Phone: +52 (55) 5771 8400. Website: <http://www.calderon.com.mx/>

Orma Autopartes, Avenida Dr. R. Michel No. 2540, Colonia Mirador Alamo, Guadalajara, Jalisco. C.P. 44370. Spare parts.

Phone: +52 (33) 3837 5610. Website: <http://www.orma.com.mx/>

Gimbel Mexicana, Prolongación Moliere No. 46, Col. Ampliación Granada, Del. Miguel Hidalgo, México D.F. C.P. 11529. Spare parts for automóviles.

Phone: +52 (55) 1101 2300. Website: <http://gimbelmexicana.com/>

John Deere, Boulevard Díaz Ordaz No. 500, Colonia la Leona, San Pedro Garza García, Nuevo León, C.P. 66210. Products from 8708.70, 8708.93 and 8708.99.

Phone: +52 (81) 8088 1212. Website: <http://www.deere.com.mx/>

Suspensión y Dirección, Doctor Lucio No. 211, Colonia Doctores, Del. Cuauhtémoc, México D.F. C.P. 06720. Products from 8708.70 and 8708.99.

Phone: +52 (55) 5134 0700. Website: <http://www.syd.com.mx/>

Distribuciones Sagaji, Anáhuac No. 120, Colonia El Mirador, Del. Coyoacán, México D.F. C.P. 04950. Products from 8708.93 and 8708.99.

Chrysler de México, Prolongación Paseo de la Reforma No. 1240, Colonia Santa Fe Cuajimalpa, Del. Cuajimalpa, México D.F. C.P. 05348. Products from 8703.22 and 8703.23.

Phone: +52 (55) 5081 3000. Website: <http://www.chryslerdemexico.com.mx/>

Honda de México, Carretera a El Castillo No. 7250, Parque Industrial, El Salto, Jalisco, C.P. 45680. Products from 8703.22 and 8703.23.

Phone: +52 (33) 3284 0000. Website: <http://www.honda.mx/>

Associations and Chambers

INA ([National Auto Parts Industry](#)), AMIA ([Mexican Association of the Automotive Industry](#)) and ANPACT ([National Association of Bus, Truck and Tractor-Trailer Producers](#)).

Important Tradeshows

Automotive Meetings – face to face meetings between buyers and purveyors for car manufacturers, and conferences.

Website: <http://www.automotivemeetings.com/>

Autoparts Manufacturing – symposium and Exhibition of purveyors for car manufacturers.

Website: <http://www.manufacturadeautopartes.com/>

Expo INA – Tradeshaw organized by the association “National Industry of Auto-parts”. It specializes in auto parts for manufacturers and spare parts.

Website: <http://www.expoina.mx/>

PAACE Automechanika Mexico – A tradeshow with expo and conferences, it includes the leading providers of vehicle parts, components, systems, and everything else a car-maker might need.

Website: [Automechanika](#)

Medicine

This group contains only one six digit

Potential	Turkish Exports	Mexican Imports	HS Code	Description	Groups
30.3%	\$ 231,893.00	\$ 765,038.00	3002.10	Antisera and other blood fractions	Medicine

“Antisera, other blood fractions and immunological products, whether or not modified or obtained by means of biotechnological processes.” (3202.10)

Product code	Product label	Mexico's imports from World					Tariff	VAT	Technical barriers
		Value in 2011	Value in 2012	Value in 2013	Value in 2014	Value in 2015			
'3002.10.99	Nowhere else specified	\$151,543.00	\$268,187.00	\$319,720.00	\$304,036.00	\$300,903.00	5%	0%	The importation of this product is strictly forbidden if it comes from a primate or sea mammal, except if it is meant for scientific research, and only with authorization by SEMARNAT, Authorization by COFEPRIS is needed, Zoosanitary Certificate by SENASICA is needed, "acuatic sanitary certification" by SENASICA
'3002.10.20	Medicine that contains Monoclonal antibodies, except that in 3002.10.21	\$110,792.00	\$179,994.00	\$194,763.00	\$214,456.00	\$211,499.00	5%	0%	Sanitary authorization by COFEPRIS
'3002.10.19	Diagnostic reagents for determination of immune tests through monoclonal antibodies, even if they are presented in sets.	\$13,055.00	\$33,389.00	\$55,287.00	\$51,341.00	\$67,584.00	0%	0%	Sanitary authorization by COFEPRIS; sanitary registration by Health Secretariat

The top three exporters of these products are USA, Germany and Switzerland.

Companies that import in this group

Distribuidor Científico Pallach, Saltillo No 19, Piso 1, Colonia Hipódromo Condesa, Delegación Cuauhtémoc, Ciudad de México, Phone +52 55 5093 2000, Website <http://www.dicipa.com.mx/>

Laboratorio Médico del Chopo, Enrique González Martínez No. 109, Colonia Santa María la Ribera, Cuauhtémoc, Ciudad de México, Phone +52 55 1946 0606, Website <http://chopo.com.mx/>

Productos Farmacéuticos, Lago Tangañica No 18, Colonia Granada, Ciudad de México, Phone +52 55 5262 3100, Website <http://www.chinoi.com/>

Laboratorio Médico Polanco, Oaxaca No 26-28, Colonia Roma Norte, Cuauhtémoc, Ciudad de México, Phone +52 55 5080 1900, Website <http://lmpolanco.com/>

Laboratorios Licon, Camino Antiguo a Santa Mónica No. 7, Tlalnepantla, Estado de México, Phone +52 55 5362 0299 Website <http://www.licon.com.mx/>

Associations, Chambers and Relevant Government Dependencies

AMID ([Mexican Association of the Medical Device Industry](#)), CANIFARMA ([National Chamber of the Pharmaceutical Industry](#)), COFEPRIS ([Federal Commission for the Protection Against Health Risks](#)).

Important Tradeshow

ExpoMED – conferences and expo of manufacturers, importers, distributors, wholesalers, retailers, and medical purveyors in general.

Website: <http://expomed.com.mx/en/>

Closing comments

In total, 220 eight-digit nomenclatures stem from the 25 six-digit nomenclatures. A word of caution, while it is true that the six-digit nomenclatures were chosen because they had import values of at least 300 million USD in 2015, when we go further into the eight-digit nomenclatures, their values can decrease drastically. Together, the bottom one hundred and twenty-five 8-digit nomenclatures had a value of approximately 311 million USD in 2015.

In general, all the eight-digit nomenclatures in the top ten have stable growth year over year. As further of these studies are completed year over year, the trends will become more apparent, and sudden fluctuations will be easier to detect. Another factors that might affect these studies are the current changes to legislation in the country, which will certainly affect the imports of the energy sector, as well as recent investment announcements in the automotive sector, in example on July 2015 the Audi production facilities started producing Audi Q5s, and in 2019 the BMW plant is expected to start production of Series 3 cars.

Top Ten 8-digit codes

Product code	Product label	Mexico's imports from World		
		Value in 2013	Value in 2014	Value in 2015
'2710.19.04	Diesel oil, or diesel fuel, and its mixtures.	\$ 5,560,885.00	\$ 5,858,309.00	\$ 4,391,885.00
'8544.49.04	Electric conductors for a voltage of no more than 80V Made of copper, aluminium or its alloys, except those included in nomenclatures 8544.49.01 and 8544.49.03.	\$ 1,785,569.00	\$ 1,718,211.00	\$ 1,716,954.00
'8528.72.06	Reception apparatus for color TV, with a flat screen, including those recognizable as conceived for automobiles.	\$ 832,705.00	\$ 1,193,485.00	\$ 1,659,334.00
'8708.99.99	Motor vehicle parts nowhere else specified	\$ 1,368,454.00	\$ 1,515,988.00	\$ 1,650,717.00
'8703.22.01	Automobiles, with cylinder capacity exceeding 1,000 cc but not exceeding 1,500 cc, excluding those in nomenclature 8703.22.02.	\$ 1,117,613.00	\$ 1,163,513.00	\$ 1,538,348.00
'4011.20.04	New Pneumatic tires of rubber for buses or trollies with an interior diameter greater than 44.45 cm of radial construction	\$ 904,349.00	\$ 1,046,012.00	\$ 946,754.00
'8411.91.01	Parts of turbo-jets or turbo-propellers.	\$ 461,628.00	\$ 622,801.00	\$ 748,411.00
'2710.19.08	Jet fuel (Kerosene, lamp fuel) and its mixtures	\$ 131,839.00	\$ 511,136.00	\$ 652,067.00
'3921.90.99	Film and sheet of plastic nowhere else specified	\$ 575,892.00	\$ 622,296.00	\$ 618,060.00
'7113.19.99	Articles of jewelry nowhere else specified	\$ 405,007.00	\$ 511,678.00	\$ 564,179.00