

# BUSINESS OPPORTUNITIES FROM ISRAEL April 2018

Company Name	Haim Paskovich & Sons Ltd. (21769)
Contact Person	Initial contact will be made through the Federation of Israeli Chambers of Commerce:  Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il
Website	www.paskovich.co.il
Year of Establishment	1987
No. of Employees	100
Offer No.	87045
Summary of offer	Looking to import the following frozen food products:  Frozen Vegetables: (1) French fries and sweet potato fries, (2) Green peas, green and yellow beans - whole and cut, (3) 3) Sweet corn, (4) Baby carrots, (5) Chickpeas, (6) Vegan patties and burgers.  Frozen Fruit: (1) Blueberries, (2) Strawberries, (3) Cherries, (4) Raspberry, (5) Cranberries

#### **Description of Offer**

The company is a family business established in 1987 and is one of the leading import and distribution companies for frozen meat, fish, fruits and vegetables.

We have our own logistic facilities that include: one processing factory for frozen fish with cooling warehouse and more than 30 cooling trucks distributing throughout the country.

We market our products on both the retail and food service markets and are working with large chain stores, wholesalers, hospitals, hotels, well-known restaurants and other public institutions.

We are interested to expand our variety of products and to import the abovementioned frozen food products.

Potential Partners Manufacturers and suppliers only (not trading companies)

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Company Name	<u>Nurlight Ltd.</u> (13174)
Contact Person	Initial contact will be made through the Federation of Israeli Chambers of Commerce:  Ms. Yonat Keren International Relations Division Telephone: 972-3-5631020 Email: yonatk@chamber.org.il
Website	www.universe.co.il
Year of Establishment	1986
No. of Employees	20
Offer No.	86556
Summary of offer	Import/Franchise: Electric/Gas Ovens, Cooking Plates and other Kitchen Appliances

The company was established in 1986 as importer of home electric appliances to the Israeli market.

We deal with the import of several electrical home appliances such as microwaves, ovens, toasters, cooking plates, heaters, mixers, juicers and blenders.

We are looking for manufacturers of kitchen appliances, built-in gas, electric cooking plates, ovens and other kitchen appliances.

We will be glad to cooperate with manufacturers of the above products.

Potential Partners | Manufacturers of electrical kitchen and home appliances.

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Company Name	Niry Group (49106)
Contact Person	Initial contact will be made through the Federation of Israeli
	Chambers of Commerce:
	Ms. Yonat Keren
	International Relations Division
	Telephone: 972-3-5631020
	Email: yonatk@chamber.org.il
Website	www.niry-group.com

Tel: 972-3-563 1020 / Fax: 972-3-561 9027 / Email: <a href="mailto:chamber@chamber.org.il">chamber@chamber.org.il</a>



Year of Establishment	1952
No. of Employees	6
Offer No.	86921
Summary of offer	Import/Representation: Materials and Equipment for the Printing and Packaging Industries

The company markets printing inks, substrates, coatings, adhesives, raw materials and equipment to a variety of markets, including flexible packaging, labels and packaging decorations, carton packaging, digital print, electronics and construction.

Currently we are looking for manufacturers of BOPET and BOPP films for our markets, with whom we can cooperate. Manufacturers who do not operate in Israel and would like to expand their activity to the Israeli market.

Potential Partners	The following companies are examples to the manufacturers portfolio we look for, but are not relevant to us since they are already active in Israel:
	<ul> <li>Ester Industries, India</li> <li>Super Film, Turkey</li> <li>Polyplex, India</li> <li>SRF, India</li> <li>Jindal, India</li> <li>Polibak, Turkey</li> </ul>

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Company Name	<u>Chemitec</u> (14081)
Contact Person	Initial contact will be made through the Federation of Israeli
	Chambers of Commerce:
	Ms. Yonat Keren
	International Relations Division
	Telephone: 972-3-5631020
	Email: yonatk@chamber.org.il
Website	www.chemitec.co.il
Year of Establishment	1988



No. of Employees	70
Offer No.	87050
Summary of offer	Import/Representation/Franchisee: Medical Devices - Rehabilitation, wound management, wound prevention, bandages, quality control for pharmacy, food and patient care

Established in 1988, we are a marketing organization that specializes in importing, sales, distribution and after-sales services of medical products and technologies for the health care industry in Israel and the Palestinian Authorities.

The company is the exclusive distributor and sole representative of global as well as international companies being leaders in their fields. Among our customers: Ministry of Defence, Ministry of Health, National Security, HealthCare organizations, hospitals, nursing and rehabilitation institutes, nursing homes, aid associations, food and pharmaceutical companies and various private patients in the fields of rehabilitation, nursing and wound care.

Our company's team comprises of professional, skilled and devoted employees in the fields of product management, physical therapists, nurses, microbiologist, customer service, logistics and management. Also rehabilitation, wound management, wound prevention, bandages, quality control for food and pharmacy and patient care.

Potential Partners Manufacturers of medical equipment.

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Company Name	Fox Group (Fox Wizel Ltd.) 40642
Contact Person	Initial contact will be made through the Federation of Israeli
	Chambers of Commerce:
	Ms. Yonat Keren
	International Relations Division
	Telephone: 972-3-5631020
	Email: yonatk@chamber.org.il
Website	www.fox.co.il
Year of Establishment	1942
No. of Employees	6,500
Offer No.	86963



The leading fashion retailer in Israel is looking for franchisees.

A public company listed in the TASE 100th and 75th indexes, with strong, steady financial resources, and over than 560 stores in Israel.

It designs, manufactures and markets apparel & accessories under the following sectors: Kids, babies, men, women and home appliances.

In the last years, the company has expanded globally and has many franchises in over 12 countries and regions such as Panama, Germany, India, Burma, Singapore, Mongolia, Cyprus, Serbia, Greece, Armenia, Russia and Ukraine.

Along the years, the company has become the Israeli franchisee of many international brands: NIKE, MANGO, FOOT LOCKER, BILABONG, AMERICAN EAGLE, CHILDREN'S PLACE, URBAN OUTFITTERS, CHARLES & KEITH, DISNEY.

The company is offering good conditions for partners in franchise cooperation.

Its products are universal for use, developed in a flexible manner, oriented for local markets and have unique designs, due to professional and creative design teams. Fox sells high quality products at very affordable prices.

Potential Partners	The company is interested in locating key players that can meet the following definitions:
	<ol> <li>Consumer goods companies that have a profile of international brands from the textile and clothing sector.</li> <li>Fashion companies with a brand or brands that may be interested in franchising.</li> <li>Large wholesalers recognized in the industry.</li> <li>Wholesalers who sell to online stores.</li> <li>A chain of department stores that may be interested in opening "Corner".</li> </ol>

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Company Name	Field Produce Marketing (66871)
Contact Person	Initial contact will be made through the Federation of Israeli
	Chambers of Commerce:



	Ms. Yonat Keren
	International Relations Division
	Telephone: 972-3-5631020
	Email: yonatk@chamber.org.il
Website	www.fpmarketing.co.il
Year of Establishment	2008
No. of Employees	10
Offer No.	86555
Summary of offer	Export/Joint Venture: Israeli Dates

An Israeli company specializing in producing & exporting Israeli fine dates is offering its production to the market. The company's advantage is producing unusual Dates with high nutritional values, juiciness, big in size and with marvellous taste. The potential partners are distributors / importers, representatives. The company is looking for commercial agency and distribution services agreement.

Being one of the leading of its kind in Israel, the company makes use of its vast expertise in the growing and exporting such dates as Medjool, Hayani, Deglet Nour and Barhi for more than 30 years.

Unlike many others, the company is responsible for the overall process of its dates trade and offers a wide range of products and all-year-round fruit availability.

The company owns a modern packing house equipped with state-of-the-art machinery that meets the industry's highest standards and is producing about 2500 tons a year.

The proximity of the packing house to the plantation cuts down transport costs and keeps the fruit fresh and undamaged.

The company's quality assurance system is among the strictest in the world covering all stages of the process, from planting and growing, through sorting, to packing and delivering. This tight supervision ensures that the company's production, as well as its facilities, meets the highest health, safety, quality and environmental standards in the industry. Only this company has the ability to grow dates and pack them at its own packing house — all under meticulous quality restrictions. This grants the company complete control over the quality and quantity of the product, and enables it to meet its customers' highest requirements and strictest schedules. The production of this company is accredited by GlobalGap, B.R.C. (British Retailers Consortium), and ISO 9002.

The biggest slice of the company production — organic as well as conventional - is exported and sold to large supermarkets in Western Europe, while approx. 40% is being marketed by brokers and major importers worldwide. The production is exported mainly to the European market and to other countries such as the U.S, Turkey, Australia and



#### Morocco.

Though small in size, Israel location alongside the Mediterranean Sea, positions it as a bustling junction between East and West. The constant air and marine traffic allows - often even daily - departures of fresh production from Israel to world markets.

The company produces variety of products with special features. Their most popular date is the Medjool which, aside from its delicious taste, this date is regarded as highly nutritious, and warmly embraced by athletes, by children — and their parents — who replace candy for a piece of nature. It is low in calories yet rich in fiber; an edible delight that provides an energy boost for children and adults.

The dates are stored frozen, thus maintaining their perfect condition and giving them a longer shelf-life. The company is looking for cooperation with distributors, importers of dried fruits, fresh production and packaged fruit production companies.

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Company Name	Negev Ecology Ltd. (50848)
Contact Person	Initial contact will be made through the Federation of Israeli
	Chambers of Commerce:
	Ms. Yonat Keren
	International Relations Division
	Telephone: 972-3-5631020
	Email: yonatk@chamber.org.il
Website	www.negevecology.co.il
Year of Establishment	2007
No. of Employees	12
Offer No.	87053
Summary of offer	Export: Recycling and Treatment with Various Types of Waste

#### **Description of Offer**

PAPER WASTE: OCC#11,SOP, DUPLEX ,COLORED PAPER

PLASTIC WASTE: LDPE CLEAR, PP BIG BAGS, PP STICK, LAMINATION ROLLS, LDPE

AGRICULTURAL FILMS, SHREDDED LDPE/HDPE FROM DRIP PIPES

The company is involved with developing and maintaining environment through recycling and treatment with various types of waste.

Our company's leading vision is to create a cleaner and a greener environment for us and



for generations to come. This vision is promoted by using advanced methods and by developing technological solutions while complementing our company's vision into practice.

The company's activities are based on 20 years of experience in recycling, landfill sites operation and evacuation of different types of waste.

#### **COMPANY ACTIVITIES:**

- Recycling, collection and transportation of various wastes.
- Separation systems management and waste removal consulting to factories.
- Wastewater and organic mineral treatment.
- Evacuation and treatment of contaminated lands
- Development of green energy installations
- Destruction of special waste
- Management and operation of landfill sites
- Evacuation and treatment of poultry carcasses
- Construction waste recycling
- Yard waste collection and crushing
- Asbestos removal
- Sludge treatment

In our factory "Negev Recycling" located in Kibbutz Sufa in the South of Israel, we collect, sort and recycle agricultural waste such as pp big bags, drip pipes and LDPE films from Green house.

In our factory "recycling industries" located in Ofakim in the South of Israel we collect sort and recycle industrial plastic and paper wastes such as: OCC #11, SOP, DUPLEX, COLORED PAPER, LDPE, PP BIG BAGS..

We export our plastic and paper wastes to India, Vietnam, Turkey, Hong Kong, Spain.. We would like to expand our circle of customers and are looking for companies/ factories that use these plastic and paper wastes for their production.

Potential Partners	MANUFACTURERS & RECYCLERS that can use our waste
	materials in their production. Also commercial companies and
	agents that can help us in finding new customers for our plastic
	and paper waste.

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Company Name	I.T IRRIGATION SYSTEMS LTD (60300)
Contact Person	Initial contact will be made through the Federation of Israeli
	Chambers of Commerce:
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	International Relations Division
	Telephone: 972-3-5631020
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Website	http://www.itsystems.co.il/
Year of Establishment	1975
No. of Employees	5
Offer No.	81262
Summary of offer	Export: irrigation controllers for agriculture, municipal and landscape gardening

I.T. Irrigation Systems develops, manufactures and markets cutting edge irrigation technologies and products since 1976, and has become prominent in the field of irrigation controllers worldwide. Among their leading products are volume-based (as opposed to time-based) irrigation controllers, and waterproof irrigation controllers (can endure floods, melting snow etc. unlike standard outdoor systems).

The company holds an extensive product range including irrigation and climate-control technologies for greenhouses and nurseries, open fields, orchards and plantations, residential and landscape areas, industrial etc. Among the company's customers are: TORO. NETAFIM. BERMAD. NAANDANJAIN. TEFEN and others.

TORO, NETTHING, BERRY RO, TV WIND MISS MIN, TELEN AND OTHERS.	
Potential Partners	I.T. seeks local partners in Turkey that match the following
	description:
	<ul> <li>Agriculture: distributors of small/medium irrigation</li> </ul>
	systems.
	<ul> <li>Municipal irrigation systems: distributors of stand-</li> </ul>
	alone systems or with communications.
	<ul> <li>Distributors of residential gardening equipment.</li> </ul>
	<ul> <li>Specialty chain stores dealing with agro-gardening</li> </ul>
	equipment.
	<ul> <li>Manufacturers of equipment supplementing irrigation</li> </ul>
	controller systems.

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