



2nd Go Africa: Hungarian-Turkish Business Forum on Africa

77 Elektronika Ltd.

www.e77.hu

Health industry

ABOUT



PRODUCTIVITY AND EFFICIENCY

77 Elektronika Kft.

77 Elektronika Ltd. is a Hungarian private company developing and manufacturing in vitro diagnostic medical devices, mainly urine analyzers, blood glucose meters and their consumables. These products are supplied all over the world under 77 Elektronika's own brand name, as well as OEM and ODM products for market-leading multinational companies in the field of medical diagnostics.

The company holds ISO 9001, ISO 13485 and ISO 14001 certifications, while all its products are CE-marked under Directive 98/79/EC (IVD).

Main data

Year of foundation	1986
Headcount	670 employees
Capital stock	160 000 EUR
Net sales revenues	100 000 000 EUR
Export revenue	83 000 000 EUR

Products / Solutions

URINE ANALYZERS

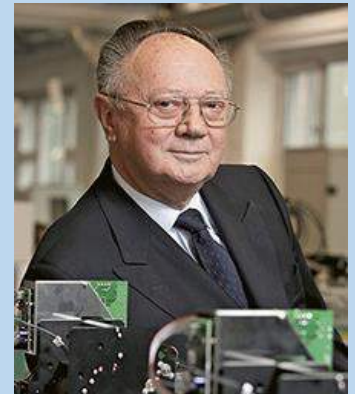
UriSed 3 PRO is a professional automated urine sediment analyzer with a revolutionary new optical system combining bright-field and phase contrast microscopy. The truly unique advantage of UriSed Technology is, that it can provide not only images of individual particles, but also whole field of view images of the sample, as is visible under a microscope.

The LabUMat 2 is a high throughput, automated urine chemistry analyzer that can evaluate 10 chemical parameters of LabStrip U11 Plus GL test strips and three physical parameters of urine samples.

Together, the two instruments make up a Complete Urine Laboratory System.

BLOOD GLUCOSE METERS

All blood glucose meters manufactured by 77 Elektronika have data download option: using the LiteLink device glucose profile stored in blood glucose meter can be downloaded to a local PC.



Sándor Zettwitz

Founder - CEO

He is a mechanical engineer. Through his experiences in export and import relations in Italy, he was the director of a Hungarian-owned company in Milan for seven years. After returning home, he became commercial director of Technoimpex Foreign Trade Company. The family founded the 77 Electronics Ltd in 1986.

Current Turkish partners / References



TIBBİ MALZEME SAN. TIC. LTD. ŞTİ.

- We also export our products to Ethiopia, Kenya, Egypt, Morocco, Angola, South Africa, Cameroon, Ghana, Ivory Coast and Mozambique.



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CEH Planning, Developing and Consulting Inc.

Construction

www.ceh.hu

ABOUT

CĒH+

MORE THAN ENGINEERING

VALUE • SYSTEM

One of the leading Hungarian engineering bureaus in building- and bridge design with more than 25 years of experience. A full-service company offering design and engineering services, project management and consultation. A creative community built on a unique company philosophy, called Value-System.

As one of the first companies within Hungary to be using Building Information Model (BIM), we strive towards innovation and creativity by using the newest technologies in our profession.

Main data

Year of foundation	1995
Headcount	118 employees
Capital stock	247 700 EUR
Net sales revenues	9 442 250 EUR
Profit after tax	1 321 644 EUR



Products, Solutions

Architectural and engineering services offered both individually and jointly are:

Extended to all specialties, complete 3D planning, modelling and impact test of buildings and structures. We coordinate the investment process to represent customer interests, control the costs and provide technical supervision, as well as perform all the project management functions.

BIM process development and management throughout the project.

Control of drawings for projects planned by other offices and making the impact test.

3D laser scanner survey and modelling with hardware and technical team of our own in the following areas: survey of existing facilities, monuments, archaeology, in the construction phase (for recheck), as-built plan to be used for the proper operation.

Planning and managing building operational processes (from a technical and economical point of view).



Attila Tóth

President - CEO

He is a static engineer since the early 80's. Later on, he developed his management skills at countless leadership and marketing training and MBA courses. He began his career as a bridge design engineer. He founded his first business, in 1987. This was followed by a small cooperative then the predecessor of the current company group, CĒH Ltd.

Target projects / partners

FOR ENGINEERING SERVICES EXPORT WE LOOKING FOR:

- Real estate developers,
- Construction companies,
- Engineering offices,
- Authorities to decide about public building developments (schools, hospitals, etc.)
- Authorities to decide about infrastructural developments (bridges)



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Control-X Medical Ltd.

Health industry

www.cxmed.com

ABOUT



CONTROL-X MEDICAL
MEDICAL & VETERINARY X-RAY SYSTEMS

CONTROL-X MANUFACTURES HIGH QUALITY DIAGNOSTIC X-RAY SYSTEMS FOR MEDICAL AND VETERINARY RADIOGRAPHIC APPLICATIONS.

Control-X Medical is a dynamic growth-oriented company. This growth is due to our ability to understand and satisfy our customers' needs. Providing quality service ensures our success and customer satisfaction.

We now have the capacity to directly supply the complete range of our products to the countries of Europe, the Mediterranean, Africa, and Asia. Our strong presence in this region allows us to provide excellent and quick service to our partners on six continents.

Main data

Year of foundation	1992
Headcount	17 employees
Capital stock	15 500 EUR
Net sales revenues	3 531 500 EUR
Profit after tax	363 000 EUR
Export revenue	3 334 000 EUR

Products / Solutions

Medical X-ray Systems

A full selection of hospital grade diagnostic X-ray systems for every type of radiographic procedures. Digital X-ray and Film / CR Based X-ray.

Veterinary X-ray Systems

Veterinary systems from integrated rad equipment for small animal practices to complex equine / large animal ceiling mount systems. Available using both conventional (film/CR) and digital imaging technology.

Digital X-ray and Film / CR Based X-ray.

Components

Control-X system components (such as X-ray tube stands, wall Bucky stands, radiographic tables and generators) meet the most demanding requirements.

Accessories

X-ray tubes, collimators, grids, AEC detectors etc.



Our target partners are

Distributors of medical equipment with a technical background undertaking servicing, assembling and maintenance.

Control-X's unique Z-Motion Universal Stand received the prestigious Hungarian Quality Product Award in 2014.



Current Turkish partners / References

Approximately 50 of our systems are being used by our Turkish customers, but at the moment, we haven't got long term contracts any dealers or distributors in Turkey. One of our goals is to find partners in Turkey. Today we export our products to **Egypt, Morocco, Tunisia, Libya, Algeria, South Africa and Zimbabwe.**



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ENEXIO Hungary Inc.

www.enexio.com

Energy industry

ABOUT ENEXIO

A LONG-STANDING HISTORY BASED ON EXPERIENCE AND TRUST

The former Power Cooling division of GEA Group AG - ranges from Air Cooled Condensers, Heller Technology® and Wet Cooling Towers including Service for Wet and Dry applications to 2H Water Technologies – operates separately and independently under the name ENEXIO.

ENEXIO is a reflection of what we do and what we have accomplished as pioneer in the field of industry-, process-, and power plant cooling as well as water and waste water treatment over decades. At the same time, our name is a promise to our customers and business partners – ENEXIO stands for Energy. Engineering. Excellence.

Main data

Year of foundation	1991
Headcount	62 employees
Capital stock	2 534 000 EUR
Net sales revenues	24 990 124 EUR
Profit after tax	2 762 786 EUR
Export revenue	... EUR

Products, Solutions Target projects / partners

- Any type of cooling solution for power generation efficiency while assuring cooling water economy
- All dry air cooled condenser (ACC) and Heller technologies
- All wet cooling towers, with limitless dry/wet combination systems and evaporative add-on solutions in between
- Cooling tower, water and wastewater components that ensure a high degree of operating safety and environmental protection
- Ash handling - CIRCUMIX dense slurry technology, DSS auxiliary systems
- Remote Monitoring System



Jürgen Körner

MANAGING DIRECTOR OF ENEXIO GERMANY GMBH & ENEXIO HUNGARY ZRT.

Leading the Dry Cooling Business Unit worldwide. He has more than 20 years of experience in the global energy industry in roles ranging from engineering, project management and sales to senior executive level. Jürgen holds an engineering degree in Plant Design and Process Chemical Engineering.

Current (Turkish) partners / References

ENEXIO DEVELOPS SUSTAINABLE COOLING SYSTEMS TO PRESERVE NATURAL RESOURCES

- ENEXIO Classic Air Cooled Condenser (ACC) in South Africa
- ENEXIO InAIR ACC for CSP plant in Morocco
- Stack-in-tower of 2x160 MW CAN TPP (Turkey)
- Concrete Towers - 3x700 MW Gebze & Adapazari CCGT (Turkey)
- Alu-Clad Steel Tower - 540 MW Zayzoun CCPP Syria



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FF Co. Ltd. - member of **Rév**Group

Health industry

www.ffzrt.hu

ABOUT



CUSTOMERS SATISFACTION FIRST

For R&T the most important is the satisfaction of our customers and the precondition of this satisfaction is the quality.

Our products correspond to the very severe international quality requests and regulations. The internal processes of FF Ltd. and the quality management system was formed and audited due to the basic rules of the ISO 9001, and ISO 14001 as well. We produce only stainless-steel products. A wide range of raw materials are constantly available in our consignment store. Our production and delivery are operating on the basis of Kan-Ban and Just in Time system.

Main data

Year of foundation	1949
Headcount	320 employees
Capital stock	1 000 000 EUR
Net sales revenue	19 000 000 EUR
Export revenue	18 000 000 EUR
Profit after tax	625 000 EUR

Products / Solutions

MEDICAL LINE

MegaDrive - Functional trolleys for all situations

Megaprogress - Cupboards systems for all hospital-medical requirements

Megastore - The large-capacity trolley

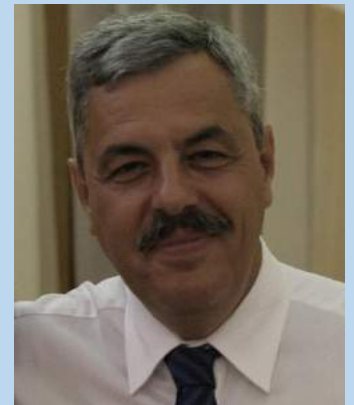
Proassist - Mobile Functional Furniture for the Operating Theatre and OP Dep.

CATERING INDUSTRY

Nowadays, the healthy nutrition has become more important, therefore grill equipments are vital for catering units.

STAINLESS STEEL

The FF Ltd. is the stainless steel sheets and profiles specialist. We stay at the disposal of our partners for the production of any kind of products, made of stainless steel with our great experience, technical background and skillful team.



András Rév

CEO and President of the Board of FF Co. Ltd.

Founder of Rév Group (1989)

He is Economist, speaks German, English and Russian. He is the President of Danube Chamber of Commerce Association, Vice Chairman of the International Cabinet of the Hungarian Chamber of Commerce and Industry and Chairman of the Budapest CCI.

References and export to countries of 2018

Germany: Hospital Dresden, Hospital Landau, Hospital Kiel, Hospital Lübeck, Hospital Zabel, Hospital Leipzig, Hospital Frankfurt, Civil Hospital Frankfurt, City Hospital Munich, University Hospital Ulm, Hospital Bernau, Hospital Darmstadt, City Hospital Mönchengladbach.

Other countries: Bolivia, Bulgaria, Croatia, Czech Republic, Ireland, Poland, Saud-Arabia, Slovenia, Switzerland.



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Fitorex Ltd.

www.yaso.hu

Agriculture

ABOUT



Fitorex Ltd. is a Hungarian innovative company established for the development and production of YASO®, specially sprouted soybean. We pioneered the world's first industrial-scale patented, new soya bean sprouted technology which results in a - meat equivalent - new protein source on an affordable price.

YASO® a breakthrough in whole soybean for food industry! New 100% natural, GMO free premium food raw material. **YASO® is so much more than soya!** It keeps all the nutritional advantages of soybean but eliminates the disadvantageous properties. Thanks to the germination process it has the highest nutritional value among soy products.

Affordable and quality protein source is a key nutritional issue of Sub-Saharan Africa. Fitorex project provides an effective solution for the increasing protein need of the rapidly growing population. YASO® is a patented product only available from its manufacturers: Fitorex.

YASO® is used in a wide range of food industry bakery, pasta, meet-free, etc.

Year of foundation

2009



Dr. Jenő SZILBEREKY

CEO

He is a chemical engineer. He has been the CEO of Fitorex Ltd. since 2012.

Potential partners

We are interested in food technology and know-how transfer, new affordable YASO based foods with high quality protein content for Africa protein source for Africa. We are looking for African Joint Venture partners to establish and operate new local production plant. Fitorex provides all kind of assistance needed for the project implementation from planning to the launch of operation.

Current References

We have current partners from Hungary, Netherlands, UK, Finland, Norway, Sweden, Canada and Germany and we have ongoing negotiations with partners from Ghana, Zambia, Zimbabwe and South Africa as well.



YASO® THE HIGHEST QUALITY GMO-FREE Sprouted SOYBEAN





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Hidrofilt Water Treatment Ltd.

Water industry

www.hidrofilt.hu/en

ABOUT **HIDR** **FILT**

HIDROFILT Water Treatment Ltd. is one of the largest water treatment equipment manufacturing company in the Central and East Europe.

Hidrofilt is the specialist of the mobile water treatment systems. Our catalog includes more than 40 types but we can design and manufacture equipment according to individual needs.

- Water supply and drinking water treatment for towns and villages
- Containerized mobile water treatment systems with power supply
- Reverse osmosis desalination for industries and municipalities
- Process and product water treatment for beverages, distilleries, and food industries
- For energetic industry, power plants, boiler systems, cooling systems – water treatment, water recycle, mobile chlorine-dioxid system
- „Purified„ and „High purified water” for pharmaceutical industry, „Ultrapure water” for electronic industry
- Industrial waste-water treatment, ZLD technologies
- Process water and waste water treatment for oil- gas-, light- and chemical industry

Most important references/Target partners

- MVM Paks Nuclear power plant technological water 5 000 m3/d 2016-2018
- Drinking water treatment system for more than 60 towns and villages in the last 4 years
- More than 200 pcs of containerised water treatment systems for EU, Asia, Middle East, South America
- Sri Lanka Colombo drinking water treatment 150 000 m3/d 2016-2017
- Dubai Solar power plant water treatment 400 m3/d 2017
- MOL Group Hungary and Slovakia technological water for Oil Industry 20 000 m3/d 2011-2013
- Customers: Thyssenkrupp, GE, Linde Gas, Givaudan, Lukoil, Coca-Cola, Nestle, Henkel, SabMiller, Pepsico, PhilipMorris, Sanofi Aventis, BD.

EPC and EPCM contractors, who need an OEM with experience and practice in water treatment technology. Hidrofilt can provide water treatment systems for power plants, pharmaceutical industry and for drinking water.

Main data

Year of foundation	1990
Headcount	143 employees
Capital stock	158 730 EUR
Net sales revenues	12 741 584 EUR
Profit after tax	900 270 EUR
Export revenue	2 363 492 EUR



Krisztina Borsos

Managing director

Msc. Chemical Engineer – University of Pannonia (2001)
 Water/Wastewater Treatment Process Engineer, Water Quality and Wastewater Treatment Manager – University of Pannonia (2015)
 CEO of Hidrofilt Ltd.
 General vice president of Chamber of Commerce and Industry of Nagykanizsa.



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Innomed Medical Inc.

Health industry

www.innomed.hu

ABOUT INNOMED MEDICAL

INNOMED MEDICAL INC. DEVELOPS AND MANUFACTURES TWO MAIN PRODUCT GROUPS

The Cardiology segment working on our diagnostic devices with data management software for PCs. The main products of the group are the own developed clinical defibrillators, the variety of ECG devices and we are also distributing a whole range of patient monitors.

Our Radiology division is dealing with high-frequency X-ray generators, direct digitalizing X-ray stations and mobile equipment's, as well as complex digital remote controlled radiography and fluoroscopy systems. We also develop our own imaging software and PACS systems while dealing with the distribution of several other radiology equipments.

Main data

Year of foundation	1989
Headcount	119 employees
Capital stock	1 858 000 EUR
Net sales revenues	6 323 347 EUR
Export revenue	3 608 790 EUR



Products / Solutions

INNOMED MEDICAL

Our company is developing and manufacturing two main product lines while developing devices used for other medical applications

CARDIOLOGY

Clinical defibrillators, ECG devices, bedside or portable patient monitors

RADIOLOGY

X-ray generators, direct digitalizing radiology systems, imaging and image processing software

INNOVATION

Our company won several awards for innovation and design through the years



Rózsa Erika

Dévényiné

CEO

since 2013, earlier managing director of Schiller Diamed, Budapest. Economist.

Current Turkish partners / References

- Anesmed Medikal Sistemleri Ürünleri San. ve Tic. Ltd. Şti., Istanbul
- UNICAMED MEDİKAL VE TIBBİ CİHAZLAR DIŞ TİCARET A.Ş., Ankara
- We export our products mainly North African countries and we looking for distributors in Africa to sell our medical devices.



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metALCOM Inc.

Construction / Energy / TELCO / IT industry

www.metalcomzrt.hu

ABOUT METALCOM GROUP FUTURE TECHNOLOGIES

“Don't be afraid to take a big step if one is indicated. You can't cross a chasm in two small jumps.” /David Lloyd George/

From planning, implementation, up to operation and maintenance, we are at the disposal of our clients in all areas of activity. We provide reliable, professional solutions for telecommunications, IT, energy, operation and architecture. We take a decisive spot in the Hungarian telecommunications market as a leading-edge solution provider. We focus our attention on present tasks and challenges of the future, and based on this, we are continually developing our company to meet the expectations of our foundations in the present, enabling us to implement our ongoing and sustainable development strategy.

Products / Solutions

Building Construction

General design works and construction of industrial, railway and agricultural facilities.

Telecommunication

METALCOM Inc. has been dealing with various telecommunication techniques since 1999, including wire or wireless telecommunication systems.

Power Engineering

Our company provides services that meet the expectations of today with the use of modern design software.

IT

Applied Technology Solutions - Smart Buildings, LoRa, IoT.

Target Partners / Projects

We are looking for design and construction works of public, industrial and special (prison, military) buildings; building mobile, fix, WIFI telecommunication systems; energetics: design and implementation; information technologies: complex border and perimeter protection systems.

Main data

Year of foundation	1999
Headcount	200 employees
Capital stock	1 800 000 USD
Net sales revenues	66 000 000 USD
Profit after tax	9 800 000 USD
Export revenue	360 000 USD



**Gábor Gergely
Rákosa**

CEO

More than 15 years of professional experience in 4 sectors (telco, manufacturing, banking, advisory) mainly with worldwide multinational companies. International working experience in Switzerland (Zurich). His main competence is the efficiency improvement to support organic growth.



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Water&Soil Ltd.

Agriculture

www.waterandsoil.eu

ABOUT

Water&Soil® Ltd. (W&S) is an agricultural material producer company addressing one of the greatest limitations to global agriculture: water scarcity.

The **Water Retainer** is organic based liquid soil conditioner, retains the already existing humidity in the soil.

The treatment with the Water Retainer results that the crops can survive the drought period much longer (1-2 times longer) in rain fed cultivation. The result of it is 14 – 37 % yield increase. The farmer can save up to 50 % of its irrigation water and cost in irrigated cultivation. The product is registered for use in organic farming.

The Water Retainer reduces the impact of the climate change. Creating better humidity situation in the soil results increased microbiologic life activity, increases crop yield, better germination, reduces salinization and provides good ROI to farmers.

Year of
foundation

2014



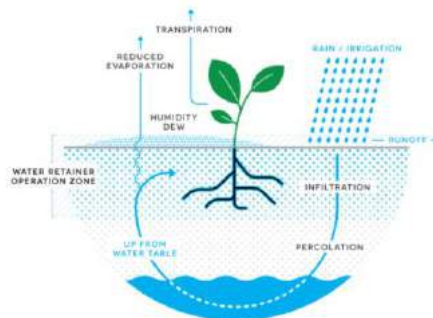
Mr. Richárd Vattay

founder, director

is an agricultural machinery and operation engineer. In the 1980's he initially worked in the cork industry and later in the financial sector in the field of innovation funding in different countries. He was the CEO of Innovar Leasing Ltd., an Executive Board Member of PVL Leasing Rt. and he was the Chairman of the Supervisory Board of Interbanka in Prague. For twenty years he was an owner of Epho Ltd., a business consultancy specialising in research and development projects. Between 1990 and 2015 Mr. Vattay was owner and CEO of the First Hungarian Factor House. Since 2014, he has been an owner of B2B Advisory Services Ltd. and Director of Water&Soil Ltd.

Solution

The Water Retainer is an organic soil-conditioning product. Generally, its effects last 3 months, during which period – pending appropriate application of the Water Retainer – the soil's water retainment ability is substantially increased. Applying this excellent ability in the developmental stage of our plants, the benefits in better root development and better hydration will last for the whole cultivation period. Thanks to the Water Retainer, the treated soil is able to additionally trap air humidity during high moisture periods (dawn or night vapour formation).



Current References

Export to African countries: Kenya, Morocco and South Africa.

Export to other countries: Croatia, Slovenia and Chile.

<http://www.waterandsoil.eu/test-results/>