EVENT REPORT 2019



28-29 MAY 2019 BARCELONA

FREE FROM • ORGANIC • VEGAN • FUNCTIONAL • INGREDIENTS



WWW.FREEFROMFOODEXPO.COM

HEALTH INGREDIENTS

Introduction

The 7th edition of Free From Functional & Health Ingredients was held from Tuesday 28th until Wednesday the 29th of May in Fira Barcelona, Gran Via, Spain. So far the event was organized for the third time in Barcelona. The show was co-located next to Free From Plastics Packaging 2019 all under one roof in a particularly privileged way.

The most important figures regarding Free From Functional & Health Ingredients 2019 are included in this Event Report, based on research executed directly after the closure of the show.



The results of the Event Report were retrieved from questionnaires and conducted amongst the visitors and exhibitors of this year's edition. Furthermore, interviews were done with founding members, top pre-selected speakers at the conference and well - known marketing analysts and consultants. The analysis was executed with the support of N200, an independent market research and registration center, specialized in exhibitions and events.



WELCOME

ABOVE AND BEYOND FREE FROM

27-20

RBEWC

Exhibitors Profile

In total, 355 (co)exhibitors participated at Free From Functional & Health Ingredients 2019.

The food exhibitors are free-from food manufacturers, organic food manufacturers, vegan food manufacturers, brand owners and/or private label, wholesalers, distributors, traders and other free-from solution providers like Ingredient manufacturers who are active in the European free-from and functional food markets from the following free from functional categories:

Gluten free	Lactose free	Dairy Free	Probiotics
Functional	Soy free Dietary	Beverages	Protein Snacks
Vegan free from	Organic food	Certified/Non-Certified	Palm Oil Free
Yeast free	Food Supplements	Protein Supplements	Wheat free
Sugar free	Sport Bars	Isotonic Instant	Beverages Egg free
Fat free	Sports Nutrition	Nutritional Supplements	No sugar
GMO free	Nutrition's	Less Sugar	No additives
Vitamins	Omega 3	And many more	



The exhibitors are looking for a trading, knowledge and a networking platform where they can do focused business with potential buyers and specifiers from small and large Retail, Manufacturers, Food Service, Bio-, Health and Convenient Stores.



Visitors Profile

In total, 7.820 visitors form more than 69 different countries attended the Free From Functional & Health Ingredients. A growth of 52% in visitor numbers compared to 2018! The exhibition attracts a high quality target group. The food visitors are buyers, specifiers from large and smaller retail, manufacturers, food service, bio-, health, convenient stores and other free-from distribution channels. The food visitors are looking for free from, organic, vegan, functional food products and solutions.

Entrance to Free From Functional & Health Ingredients was possible by pre-registration at the official website freefromfoodexpo.com and through distribution of several printed invitation cards and digital invitation tools by the organizer and the exhibitors. Visitors could also make use of on-site registration at the venue.



Improvements

We improved the show on several levels:

- We worked with many new media titles;
- We extended the number of conferences with 3 more, to a total of 5 speaker programs;
- Initiated NetworkTables;
- We organized co-located Free From Plastics Packaging;
- We organized 2 new Innovation Pavilions: Free From Plastics Packaging and Free From Food Awards;
- We realised more activies and increased involvement on social media;
- Increased the number of matchmaking meetings;
- We sent more Food Scoop interviews and e-shots;
- The market is still strong growing on retail shelves, new product launches and by product solutions in the food processing industry.





Visitor Analysis

Number of visitors: 7.820

Tuesday 28th of May: 4.370 visitors

Wednesday 29th of May: 3.450 visitors

* The number of visitors has not been counted on the basis of the number of visits, but on the number of individual persons. E.g. if one person entered the exhibition twice (on the same day, or another day), this will only count as one visitor.

Albania	Canada	Finland	Italy	Montenegro	Serbia
Andorra	Chile	France	Japan	Netherlands	Slovakia
Argentina	China	Gambia	Korea	New Zealand	Slovenia
Australia	Colombia	Germany	Latvia	Nigeria	South Africa
Austria	Croatia	Greece	Lebanon	Norway	Spain
Belarus	Cuba	Guatemala	Libya	Panama	Sri Lanka
Belgium	Cyprus	Hungary	Lithuania	Peru	Sweden
Bolivia	Czech Republic	Iceland	Malaysia	Poland	Switzerland
Brazil	Denmark	India	Malta	Portugal	Tunisia
Bulgaria	Egypt	Ireland	Mexico	Romania	Turkey
Cameroon	Estonia	Israel	Monaco	Russian Federation	United Arab Er

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United Kingdom

United States

Uruguay





• What is your job function?

Grow the Future Not the Wast

10%	Purchasing Manager	8%	Sales Manager
8%	Brand Manager	12%	Managing Director
8%	Buyer Private Label	18%	Product Technologist
23%	Category Manager	9%	Other



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Retail / Manufacturer

Import - Export/Trade

Research

Food Store/Retailer

Other

• Which following Product Categories are you interested in?

Snacks	Plastics Free Packaging
Bread	Flour
Beverages	Baby Food
Functional	Fine Food
Ingredients	Sauces & Seasonings
Pasta	Meat
Dry Food	Canned
Ready Meals	Chilled
Cereal	Laboratory Analyses/ Testing
Gourmet	Kosher
Dairy	Other i.e.
Confectionary	
Frozen	
Fresh	
Private Label	

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• Are you planning on placing orders with a exhibitors within the next 6 months?



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26% Yes	
5% ossibly	

• Which following Free From Categories are you interested in?

Allergen Free	Yeast
Dairy Free	Taste
Fat Free	Whea
GM Free	Plastic
Vegan	Calori
Egg Free	No Hy
Gluten Free	Non-G
Intolerance-free	Clean
Lactose Free	No Pre
Substitutes For Dairy Protein	No Ad
Low Gluten Solutions	Low G
Meat Free	Reduc
Organic	Repla
Nut Free	Sugar
Soy Free	Other
Sugar Free	

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Exhibitor Analysis

• What was/were your primary reason(s) for exhibiting at the show? More answers possible.

33%	Introducing new products or services
92%	Meeting new prospective customers
30%	Meeting existing customers
40%	Finding agents/representatives
6%	Making direct sales
8%	Other

• Have you made new business contacts?

97% Yes 3% No

• In case you did not make sales during the event, do you expect to make sales afterwards?

96%	Yes
4%	No

• How do you rate the quantity of the visitors?



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53%

8%

10%

No

Maybe yes

Not sure yet

FREE FROM FUNCTIONAL & HEALTH INGREDIENTS 2019 BARCELONA, SPAIN

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